

ASSOCIATED GENERAL CONTRACTORS OF GEORGIA, INC.

1940 The Exchange; Suite 100 ♦ Atlanta, GA 30339-2002
678.298.4100 ♦ f: 678.298.4101 ♦ 800.203.4629 ♦ www.agcga.org



GENERAL CONTRACTOR MEMBERSHIP APPLICATION

Company _____

Primary Contact _____ **Title** _____

This person receives all correspondence from AGC Georgia and is listed as the primary contact in our online member directory. It's preferable for this person to be a company executive.

Mailing Address _____ **City** _____ **State** _____ **Zip** _____

Street Address *(if different)* _____ **City** _____ **State** _____ **Zip** _____

Website _____ **Primary Contact's E-mail** _____

Phone _____ **If in Georgia, please provide county** _____

Owners/Partners/Officers *(The order provide below is what we'll use to list individuals in key contacts section of online directory. Use separate page as needed.)*

Name _____ **Title** _____ **Email** _____

Name _____ **Title** _____ **Email** _____

Name _____ **Title** _____ **Email** _____

Name _____ **Title** _____ **Email** _____

Year Company was Established _____ **Nature of Business** _____

Type of Contracting Work Your Firm Performs Building ☐ Highway ☐ Utility ☐ Federal and Heavy

Total percentage of company work performed as a prime contractor with direct contracts with an owner? _____%

Is your company Georgia DOT pre-qualified? ☐ Yes ☐ No **If yes, please list trade or discipline** _____

Georgia General Contractor/Light Commercial License # _____ **Utility Contractor License #** _____
(Your license number(s) will not be shared. For internal use only.)

If any, what other types of work does your firm perform? _____

It's important to regularly update your company profile in our searchable online directory to maximize your presence to our web visitors seeking to do business with members. **Please designate one employee (any position in company) as your administrator.**

Profile Administrator _____ **Title** _____

Email _____ **Direct Phone** _____

Upon Board approval, your designated company admin (provided above) will receive login credentials to access your company's online profile. At that time, you can choose the niche market your firm serves (such as retail, education, medical, etc.) and any CSI codes that may apply to promote your services in directory searches by visitors to www.agcga.org.

If your firm has an **additional office**, please provide contact information. This information is used to communicate AGC Georgia news and is also the contact included in your firm's additional office online member listing. *Use separate page, if necessary.*

Office Name _____ **Contact** _____

Title _____ **Email** _____ **Phone** _____

Mailing Address _____ **City** _____ **State** _____ **Zip** _____

If your firm has held membership in AGC of America under its current name or any other, please give the name(s) of the AGC Chapter(s) and dates of membership and name(s) under which your firm was formerly enrolled _____

The company named on the first line of this page hereby makes application for General Contractor Membership in the Associated General Contractors of Georgia, Inc. The primary person named above is personally familiar with the applying company and certifies 1) the information provided is factual; 2) if elected to membership, we accept the privileges and obligations of members; 3) it will be governed by the Bylaws of the AGC of America and the Bylaws and Dues Structure of the Associated General Contractors of Georgia, Inc.

Signature of Primary Contact _____ **Date** _____

DETERMINING AGC GEORGIA DUES INVESTMENT

Your firm's annual dues investment is based on its Gross Construction Revenue (GCR). This sum represents the total figure of all the projects from a firm's most recently completed fiscal year.

1. What is the definition of covered work for the purpose of determining my GCR?

Your GCR includes all private and public construction work, whether negotiated or competitively bid, including work done by wholly-owned subsidiaries that are not general contractor members and the percentage of your participation in joint ventures. ***If not specifically excluded, all work must be included in your GCR figure.

2. How do I report my firm's GCR to AGC Georgia?

Review the Dues & Fees Schedule on the next page and determine which category appropriately represents your firm's GCR. Each August, we will ask you to report figures from your most recently completed fiscal year.

3. What is the verification method of reporting my firm's GCR to AGC Georgia?

Audited reports or CPA-generated reports are encouraged but not required. AGC Georgia asks for your GCR form to be signed by President, Chief Executive Officer, Chief Operating Officer, Chief Financial Officer or CPA.

This process is based on the honor system and follows AGC's founding motto of Skill, Integrity and Responsibility

4. Are my firm's dues a business expense?

Dues payments and other fees are deductible as ordinary and necessary business expense under IRS Code Section 162. Dues, excluding monies paid to AGC of Georgia Foundation, Inc., are not deductible as charitable contributions.

5. Is non-payment a form of terminating my firm's membership in AGC Georgia?

AGC Georgia does not automatically terminate memberships for non-payment. It is the member's responsibility to inform Machell Harper, Senior Director of Member Services at 678.298.4108 or harper@agcga.org if you do not intend to renew. Failure to contact Machell Harper about termination will result in automatic renewal.

ADDITIONAL RESOURCES & PROMOTIONAL OPPORTUNITIES

- ▶ By joining AGC Georgia, www.agcga.org, your firm automatically becomes a member of AGC of America, www.agc.org, the parent organization of 89 AGC chapters. Membership benefits are summarized on the provided websites.
- ▶ AGC Georgia publishes a complimentary weekly e-newsletter, *The Forum*. To have others, in addition to those listed on the previous page, receive *The Forum*, please provide their information below. Use a separate page, if necessary. All will be associated with primary business location unless an additional location is designated with their name.

Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____
Name_____	Title_____	Email_____

DUES & FEES SCHEDULE

****Introductory offer for firms that have never been a member of AGC Georgia.**

- Dues for first 12 months of membership for any size firm joining AGC Georgia is **25% of GCR**.
- The subsequent year's dues are pro-rated as shown in #4 below.
- The Introductory Membership Dues Structure provided at the bottom of this page will help you determine the three-year ramp-up schedule for your firm's dues.

Gross Construction Revenue (GCR) Volume Ranges with Corresponding Dues Investment					
\$0 - 499,999	*\$1,588	10 - 10,999,999	8,592	21 - 24,999,999	13,036
.5 - 999,999	1,952	11 - 11,999,999	8,960	25 - 29,999,999	14,200
1 - 1,999,999	2,588	12 - 12,999,999	9,324	30 - 34,999,999	15,232
2 - 2,999,999	3,660	13 - 13,999,999	9,812	35 - 39,999,999	16,140
3 - 3,999,999	4,940	14 - 14,999,999	10,056	40 - 44,999,999	17,120
4 - 4,999,999	6,276	15 - 15,999,999	10,544	45 - 49,999,999	18,100
5 - 5,999,999	6,644	16 - 16,999,999	10,908	50 - 74,999,999	19,560
6 - 6,999,999	7,070	17 - 17,999,999	11,332	75 - 99,999,999	20,900
7 - 7,999,999	7,440	18 - 18,999,999	11,700	100+	22,360
8 - 8,999,999	7,800	19 - 19,999,999	12,068		
9 - 9,999,999	8,168	20 - 20,999,999	12,428		

Each investment level includes dues to both AGC of America and AGC Georgia.

Should the contact for this portion of your firm's application be **someone other than the primary person listed on the front page** (i.e. CFO, Controller, Accounting Manager, etc.), please list their information below.

Contact for Annual GCR Form _____ Title _____

Email _____

Provide your firm's GCR for its **most recently completed** fiscal year. \$ _____

Ending date for your most recently completed fiscal year: ____ / ____ / ____
Month Day Year

Please complete the remainder of this page to estimate your firm's first three years of AGC Georgia dues.

Each August, your firm is responsible for submitting a new GCR report with the most recent fiscal year's total. Rarely does a firm's GCR remain the exact same over a number of years, thus the below calculation is an estimate of your second and third year dues investments.

Introductory Membership Dues Structure

1. Your firm's GCR from previous fiscal year? \$ _____ (same total as reported above)
2. Normal dues for your provided GCR total according to above chart \$ _____
3. First 12-months* of membership for most contractors regardless of GCR = **25% of firms GCR**
4. In the second year, a firm's dues investment is 50% of the firm's GCR of their most recently completed fiscal year (see chart). This investment is then pro-rated (based on first anniversary of join date through December 31st). Ex. 2nd year GCR = \$10M. 1/2 of 2nd year GCR = \$5M. Dues for this new level=\$6,644. Joined in August of previous year. Dues for second year = \$6,644 divided over 12 months = \$554 per month. Pay for 5 months [August-December] thus dues are \$2,768.
5. Third year's dues investment is the value associated with the most recently completed fiscal year's audited total: \$ _____ *Beginning in this year, dues can be paid in full on January 31 or in four quarterly installments via check or credit card.*

See next page for payment details.

MEMBERSHIP DUES PAYMENT INFORMATION

After completing all other portions of this application, please use the below form to total your first-year dues investment and choose your payment method.

Required

- ☐ If my firm has never held membership in AGC Georgia, I understand our first 12-month dues investment is 25% of firms GCR, and it is due in full when submitting this application.

Optional - must be paid in full at time of application

- ☐ I want my company logo displayed on our member directory listing at www.agcga.org. I've included an additional \$100 for this listing. **I will email my high resolution color logo to registration@agcga.org.**
- ☐ Please accept a tax-deductible donation to AGC Georgia Foundation, Inc. \$_____.
- ☐ Please accept a corporate contribution to AGC Georgia's Political Action Committee \$_____.

Payment Method

☐ Check (payable to AGC Georgia)

☐ Credit Card

Submit

Total \$_____ (including optional opportunities, if applicable)

Credit Card Payment: ☐ VISA ☐ MC ☐ AmEx ☐ Discover

Card # _____ Name on CC: _____ Exp. _____

Application/payment approved by: _____ Title: _____
Must be signed by Pres., CEO, COO, CFO

AGC GEORGIA SERVICES AT-A-GLANCE

- Training for field and office personnel
- Professional and leadership development classes and programs
- Grassroots legislative network
- Industry representation and lobbying before the Georgia General Assembly
- Advocacy role with governmental agencies and regulatory authorities
- Political Action Committees supporting both state and federal candidates
- Leadership on industry issues, new trends and technologies, and best practices
- Workers' compensation program, CompTrust AGC MCIC
- Chapter and industry news disseminated in *The Forum*, a weekly e-newsletter
- Useful information at www.agcga.org
- Special industry award/recognition programs
- Online member directory
- Developing rising industry professionals through the Young Leadership Program
- Building top leadership through Executive Alliance
- Community involvement and charitable service opportunities supported by the AGC Georgia Foundation, Inc.
- AGC Georgia and AGC of America industry magazines on timely industry topics
- AGC Retirement Savings Plan – a member employee 401K program
- Workforce recruitment at high school, technical college and university levels
- Underwrite and partner with Construction Ready to promote construction careers
- Member savings with discounted vendor and supplier relationships
- Networking and relationship-building opportunities
- Strategic alliances with architect, engineer, and public and private owner groups
- Industry publications, resources and contract documents
- Access to AGC of America services and benefits
- Economic/market trend statistics

Regardless of payment method, use the SUBMIT button, fax to 678.298.4109 or scan & email to harper@agcga.org.

If paying by check, mail check and completed application to Machell Harper, Senior Director of Member Services at 1940 The Exchange, Suite 100; Atlanta 30339. For questions about this application, please contact Machell at 678.298.4108 or by email at harper@agcga.org.