

Contractors: Take Note

Learn the Benefits of ConsensusDocs over 2017 AIA A201

Tuesday, November 28, 2017
11:30 am – 1:30 pm
AGC Georgia Training Center
1940 The Exchange, Atlanta 30339
Lunch is included with registration

**JUST SAY
NO
TO A201**

Instructors

- *Phil Beck, Partner with Smith, Currie and Hancock, LLP*
- *Brian Perlberg, AGC of America Senior Counsel and Executive Director of ConsensusDocs*

AIA recently updated its A201 general conditions and related agreements. ConsensusDocs, which is written and endorsed by 40 organizations, including AGC of America and owners' groups, also recently updated its most used agreements.

Learn what is new and different about these documents, different negotiation strategies, and how you can leverage these updates in your next contract. Even if you do not use standard industry contracts, these updates will impact what is coming in future contract requirements. Join us for this information session which will address:

- Critical new contract language including: payment; termination; time and delays, notice, insurance requirement, means and methods, submittals and much more, and
- Contract negotiation strategies to making modifications to standard documents and leveraging the differences between the two standard document provisions, and
- The new AIA A201 agreements and insurance exhibit.

Jointly presented by



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Contact Cindy Parham at 678-298-4112 or parham@agcga.org with questions. **Cancellation Policy:** Registration fee is refundable up to one week prior to the session. If you do not cancel before one week period or do not attend the seminar, registration fee will not be refunded. Substitutions are encouraged. Confirmation will be emailed one week prior to session.