

Construction Professionals Conference & Marketplace

Wednesday, April 27, 2016 --- 7:00 am – 2:50 pm

LEARNING SESSIONS

See additional pages in this packet for descriptions.



Safety

- View from the Passenger Seat: A New Look at Reducing Auto Liability
- Trips and Falls: Litigation and Ways to Limit Exposure
- OSHA Updates and 2016 Initiatives
- Effects of Fatigue
- Construction Worker Hydration: Beyond the Water Cooler
- Mechanics of the Body

Human resources

- Joint Employer and Independent Contractor Landmines
- How to Find, Interview and Hire Great Employees in a Tight Construction Labor Market
- Why are High Deductible Health Plans becoming so Common and How Can Individuals Benefit from this Trend?
- The DOL Has Spoken: Changes to the FLSA Will Affect Your Employees and Your Business
- Employee Personnel File Checklist: What Should and Should Not be Present
- Advanced Investigation Techniques: Case Studies and Workshops

Technology

- BIM in Estimation
- Photo Documentation as a Risk Management Tool in Construction
- Best of Breed vs. Integrated Business Applications
- Apps for Construction
- Building Your BIM Execution Plan
- Drones in Construction: Latest Regulations & Applications
- The Model for Reducing Risk and Improving Accuracy on Bid Day

Soft Skills

- Learn How Improvisation Can Make You A Better Leader
- Dodge the Duds, Pick the Winners: The Secret to Superior Performance
- How to Create High Performing Teams: Get Extreme Performance for Your People and Projects

Executive Operations

- 15 Free Things You Can Do to Improve Your Construction Contracts
- Found Money: 10 Ways to Save Taxes Without Changing a Thing
- Design Risks and Liability for Contractors
- Business Builder: Making Waves in the Market
- Right-Sizing Your Cyber Risk Management
- Recent Tax Laws and Cases Impacting Your Construction Business

Marketing

- Using InBound Marketing to Generate Leads and Win New Clients
- BIM for Marketing...Win Those RFP's!
- Emotionally Invested: Using Emotional Intelligence to Set Your Business Apart

