In this special section, Atlanta Business Chronicle features the first-place winners of the Associated General Contractors of Georgia’s Build Georgia Awards.

The competition is open to AGC Georgia members. Winning projects represent construction excellence by both general contractors and specialty contractors. Submitted projects must be in Georgia and must have been completed during the calendar year 2015. Projects must also meet the following criteria:

- Exceptional project safety performance
- Overcoming the challenges of a difficult project
- Innovation in construction techniques and materials
- Excellence in project management and scheduling
- Dedication to client service and customer care

AGC member firms have an opportunity to compete in several different categories depending on the size of their firm, the type of project delivery method used, the type of construction, and contract amount of the project.

This section also features a story about the construction industry’s ongoing efforts in workforce development.

- Managing Editor Jessica Saunders

**Georgia Contractors who achieved top marks in 2015 construction • 2B-11B**

**Construction leaders promote industry in schools as a career path • 11B**
CALL CENTER BUILT
Batson-Cook Co.

Blue Cross Blue Shield of Georgia Call Center - Design-Build - New
Batson-Cook Co.'s Blue Cross Blue Shield of Georgia Call Center project in Columbus involved a project team coming together to achieve the goals of the owner, overcoming multiple obstacles in an exceptionally short schedule. Some of the issues encountered included separate releases of the building's core and shell portion and tenant build-out portion.

BUDGETING PROCESS AIDED HOSPITAL PROJECT
Batson-Cook Co.

Emory University Hospital Perioperative Expansion
Construction Management at Risk Renovation
The program called for beginning construction of each phase as design was completed and space was available. The Batson-Cook Co. team worked closely with Emory and HKS to ensure the budget was properly allocated in each phase.

HOSPITAL UNDERWENT MULTIPLE RENOVATIONS
Batson-Cook Co.

Cancer Treatment Centers of America Fiscal Year 2015 Projects
Construction Management at Risk New
The project by Batson-Cook Co. consisted of multiple expansions and renovations affecting multiple areas and departments of the hospital in Newnan. The third and fourth floors were built out to contain 28 outpatient exam rooms.

EXPERIENCE PAID ON APARTMENT TOWER
Batson-Cook Co.

SkyHouse - Buckhead Construction Management at Risk New
The Buckhead apartment tower was the 11th Skyhouse project Batson-Cook Co. had built for the same owner. Its goal was to build leaner and smarter. The company reaped the benefits of the subcontractor alliances it made on the first Skyhouse project three years ago.

SCHOOL PROJECT SITE NEEDED DEEP FOUNDATIONS
Hogan Construction Group LLC

West Roswell Elementary School Construction Management at Risk New
Fulton County Board of Education approved the construction contract for West Roswell Elementary School. Hogan had limited access to an occupied 19.91-acre site with low-bearing-capacity soils and a high water table.

PROJECT SCOPE GREW DURING CONSTRUCTION
Parish Construction Group Inc.

Central Georgia Technical College

Roy H. "Sonny" Watson Health Sciences Building

Construction Management at Risk New
Central Georgia Technical College hired Parish Construction Group Inc. to build a health sciences building in Warner Robins. The three-story project was on a 53.49-acre site.

ATHLETIC FACILITY TO SERVE GILMER COUNTY STUDENTS
Parish Construction Group Inc.

Clear Creek Middle School Athletic Facility and Operations Complex

Construction Management at Risk New
The project in Ellijay represents Parish Construction Group Inc.'s first contract with Gilmer County Schools as their construction manager at-risk. It worked closely with the school system and designers.

MIDDLE SCHOOL OPEN DURING EXPANSION
Parish Construction Group Inc.

Taylor Road Middle School

Renovation & Expansion
Construction Management at Risk
Renovation
Taylor Road Middle School in John Creek involved the renovation and expansion of an occupied school in Fulton County. The expansion included four additions including art classrooms and a collaborative science and lab classroom wing.

26-STORY APARTMENT TOWER CAN HOUSE 430
Brasfield & Gorrie

Post Alexander

Construction Management at Risk New
Post Alexander Phase II is a 540,000-square-foot, 26-story tower that includes 340 residential units up to 1,100 square feet on 19 floors and seven levels of parking. Designed and constructed to meet NAHB Bronze standards, the building house as many as 430 residents.

EMC OPERATIONS CENTER DELIVERED AHEAD OF SCHEDULE
Parish Construction Group Inc.

Flint Energies "Reynolds Operations Center"
Construction Management at Risk
Renovation
Flint Energies hired Parish Construction to build a new Operations Center in Reynolds. This new facility consisted of four buildings totaling 35,000 square feet and 7.4 acres of concrete paving. All were to be completed in 10 months.

PROJECT CREATED 100 ASSISTED LIVING UNITS
Carroll Daniel Construction

Noble Village Assisted Living

Design-Bid-Build - New
Carroll Daniel Construction completed the construction of Noble Village at Peachtree Corners in 2015. Noble Village is a 115,000-square-foot assisted living facility consisting of 100 units with 12 different unit configurations. The project also involved the construction of many resident amenities. This project created unique safety challenges.

FORMER WAREHOUSE BECOMES HIGH SCHOOL
Carroll Daniel Construction

Discovery High School Design-Bid-Build Renovation
Discovery High School in Lawrenceville was a highly complex construction endeavor with an aggressive schedule and unique challenges for Carroll Daniel Construction. An existing the warehouse on the 72-acre property was to become a multi-building school complex.

MANAGER OVERSAW FIRST SCHOOL JA CENTER
Carroll Daniel Construction

Junior Achievement Program at Discovery
Construction Management at Risk
Interior Buildout
Carroll Daniel Construction was CM at Risk on the 45,000-square-foot Junior Achievement at Discovery Interior Buildout at Discovery High School in Lawrenceville. This space was the first of its kind built inside an existing school.

FISERV RENOVATES ALPHARETTA CAMPUS
Choate Construction Co.

Fiserv
Construction Management at Risk
Interior Buildout
Financial services technology firm Fiserv consolidates its Atlanta-area operations in an Alpharetta campus. Choate Construction Co. completed a 375,000-square-foot project that included a full renovation of two existing six-floor buildings, joined by a square geometrical lobby that reflects Fiserv's "Proof Point" brand.
CONGRATULATING
2016 AGC BUILD GEORGIA AWARD WINNERS
Top Commercial Contractors Recognized for Construction Excellence
A panel of judges selects winners in this prestigious annual award competition hosted by AGC Georgia

AGC Georgia Members Lead the Industry
and Enhance Georgia’s Quality of Life.

Associated General Contractors of Georgia (AGC Georgia) is the statewide trade association affiliated with The Associated General Contractors of America, Inc. Our members perform a majority of the public and private commercial construction work in the state and include the top construction contractors and industry-related companies.

Services provided to AGC Georgia members include workforce development, safety training, professional development education, networking and relationship-building activities, leadership development for seasoned and young professionals, industry advocacy and legislative representation, workers' compensation insurance, private health care exchange, retirement savings plan, information and referral, charitable work, career development and recruitment, and industry resources.

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BUILD GEORGIA AWARDS 2016 - COMPANIES OVER $100 MILLION

COX HQ GETS SECOND TOWER

Holder Construction
Cox Enterprises Central Park
Headquarters Tower II
Construction Management at Risk
New

Holder Construction credited its team’s talent and flexibility, collaboration and dedicated planning for its success in building the Cox Headquarters Tower II. The project, located in Sandy Springs, included a 22-story office tower and 13-story parking deck. Both the office tower and parking garage are cast-in-place concrete structures with curtainwall and limestone skin. The 13-story parking deck, of which six stories are underground, is planned to have 1,600 parking spaces and ties into the existing Cox C-Tech parking deck.

TIGHT SCHEDULE FOR EMBORY ADDITION

Holder Construction
Emory University Atwood Chemistry Building Addition & Renovation
Construction Management at Risk
New

Emory University’s five-level, 70,000-square-foot Atwood Chemistry Building Addition and Renovation includes research labs, a laser lab, a Nuclear Magnetic Resonance lab, and collaborative Technology Enhanced Active Learning classroom, BSL-2 research and teaching laboratories and 40,000 square feet of renovation. Construction couldn’t interrupt campus activities or the research taking place in existing labs.

SCHOOL UNDERGOES RENOVATION

JE Dunn Construction
Bunche Middle School Addition and Renovations
Construction Management at Risk
Renaissance
Atlanta Public Schools hired JE Dunn Construction to manage the construction of an addition and renovation project at Bunche Middle School. The existing facility was to be partially demolished, with a new auditorium, gymnasium, and support spaces built back in the same area, with extensive renovations to the remainder of the campus.

915SF TIRE FACTORY CONSTRUCTED

Kajima Building & Design Group Inc.
Toyo Tire Manufacturing Facility Phase IV
Design-Build - New
Kajima Building & Design Group Inc. provided Toyo Tires with design-build services delivered by its established construction and design teams for its manufacturing facility in Winter Haven, Florida. An integrated approach allowed the construction and the design team to work together to solve problems and to coordinate design. The scope of work included the construction of 913,224 square feet of conventionally framed steel building for manufacturing and warehousing.

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TECH TOWER FAST-TRACKED

McCarthy Building Companies Inc.
Georgia Institute of Technology Engineering Biosystems Building Construction Management at Risk
New

With roughly eight months between award of design and construction teams to ground breaking, the new Engineered Biosystems Building project required a phased approach. This fast-track design and construction required collaboration between Georgia Tech, the design team, and McCarthy Building Companies Inc.

TEAM EFFORT AIDED LAW BUILDING

McCarthy Building Companies Inc.
Georgia State University College of Law Building
Construction Management at Risk
New

Establishing a collaborative team environment among the design team, owner, end user, owner agent, board of regents, and McCarthy Building Companies Inc. was imperative to the success of the College of Law project. Although the schedule was challenging, the College of Law was completed on schedule.

PUPPETRY PROJECT SITE CHALLENGING

New South Construction Co.
Center for Puppetry Arts - Jim Henson Addition
Construction Management at Risk
New

Although The Center for Puppetry Arts, Additions and Renovation project appears to be straightforward with a structural steel skeleton, gypsum board wall assemblies, stucco envelope, carpet and 1x7 floor finishes, New South Construction Co. faced challenges early with site logistics and in working in an occupied space. The center remained open seven days a week.

The FIRST thing we build is the RELATIONSHIP.

BATSON-COOK CONSTRUCTION
WWW.BATSON-COOK.COM
BUILD GEORGIA AWARDS 2016 - COMPANIES OVER $100 MILLION

HISTORIC DORMS RENOVATED
New South Construction Co.
Glenn and Towers Residence Halls Renovation
Construction Management at Risk Renovation

The construction management team led by New South Construction Co. overcame several challenging issues over the course of the project inherent when working in historic buildings. The Georgia Tech Glenn and Towers Residence Halls Renovation consisted of a complete renovation of two historic residence halls originally built in 1940’s and total approximately 116,000-plus square feet. Specific scope included asbestos abatement, structural shoring, waterproofing, window replacement, slate roofing, finishes, restrooms, addressing ADA issues and MEP infrastructure.

SCHOOL BUILDING BLENDS WITH CAMPUS
New South Construction Co.
Mt. Pisgah - New Upper School Construction Management at Risk New

The new 49,000-square-foot Upper School, located on the campus of Mount Pisgah Christian School in Johns Creek, includes classrooms, science labs, a student learning lounge, administrative offices, study rooms, drama room and stage, dining hall, cafe, and commercial kitchen with servery. The building completed by New South Construction Co. is a steel frame with concrete retaining wall and slabs, brick veneer with cast stone accents, aluminum composite panels, and aluminum storefront windows and curtainwall. This building was designed to blend with existing buildings.

BUILD GEORGIA AWARDS 2016 - COMPANIES $50 TO $100 MILLION

RAIL COMPANY OVERHAULS LOBBY, CONFERENCE CENTER
Leoply Construction
Norfolk Southern Lobby and Conference Center Renovation
Construction Management at Risk Renovation

Norfolk Southern enlisted Leoply Construction to transform its offices in the 31-year-old David R. Goode Building in Midtown. Leoply created a light, open environment. Starting with a test fit of a conference room, the project grew to encompass the complete overhaul of the lobby, as well as the second and third floor conference center. The three-story lobby with glass façade facing Peachtree Street was completed in September 2015.

LOFTS PART OF DOWNTOWN REVIVAL
Piedmont Construction Group Inc.
Lamar Lofts
Construction Management at Risk Renovation

Piedmont Construction Group Inc. was selected as construction manager at-risk by Millwork Holdings for the Lamar Lofts project in downtown Macon. The project team understood the importance of creating an environment within the Lofts that matched the atmosphere downtown. An initial challenge during the design phase was that the owner wanted the lofts in three individual buildings to be connected floor by floor. After construction commenced, combining the buildings required actions including cutting in relief angles at the walls and removing bricks by hand.

Moving Safety Forward

We are pleased to announce that McKenney's has won the 2015 Safety Excellence Award from the Mechanical Contractors Association of America (MCAA).

We would like to thank our employees, partners and customers for their hard work and dedication to creating an environment that puts safety first. This is a significant milestone on our safety journey, and we look forward to taking the next steps together!

MK McKenney's
Building A Higher Standard

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Building Intelligence • Energy Services • Commissioning
HVAC & Plumbing Services & Maintenance

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Charlotte: 704-357-1200
info@mckenneys.com
www.mckenneys.com

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BUILD GEORGIA AWARDS 2016 - COMPANIES $50 TO $100 MILLION

GYM BUILT WITH NO SCHEDULE INTERRUPTIONS
R. K. Redding Construction Inc.
Alexander High School Competition Gymnasium
Construction Management at Risk
New

R. K. Redding Construction Inc. (KKR) served as construction manager at risk on the Alexander High School Competition Gymnasium for the Douglas County School System in Douglasville. The $10.7 million, $5,687-square-foot athletic facility represented a multi-level, complex construction project in the middle of an active school and athletic complex. The KKR team coordinated construction with school and athletic schedules and no on-going events were affected.

TEAMWORK AIDED CALL CENTER BUILDOUT
R. W. Allen LLC
Unions Augusta Call Center
Construction Management at Risk
Interior Buildout
New

Based on previous completion of a temporary call center project, Unions Corp. and Jones Lang LaSalle Inc. hired R. W. Allen LLC for the fast-track buildout of a $3,000-square-foot commercial and federal call center in downtown Augusta. The owner’s main concerns were the quality of the work, and an extremely tight schedule and budget. Knowing this, R. W. Allen LLC began selective demolition and framing before final drawings were available. Pricing of the work happened in stages.

BUILD GEORGIA AWARDS 2016 - COMPANIES $20 TO $50 MILLION

OPEN BOOK APPROACH TO MUSEUM PROJECT
C D Moody Construction Co.
Atlanta History Center addition and renovation
Construction Management at Risk
Renaissance

The Atlanta History Center leadership implemented the Atlanta History Museum Renovations project via the construction manager at risk model, instead of working directly with subcontractors and suppliers as in the past. C.D. Moody Construction Co. worked with AHC staff soliciting and reviewing subcontractor bids and running the project. Subcontractors worked directly for C.D. Moody. This “open book” approach meant a close working relationship.

2016 Build Georgia Awards

Center for Puppetry Arts
GT Grove & Towers Residence Halls
RS Pope High School Gear Hall

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HOSPITAL GE0S ADDITIONAL SURGERY SPACE
Gilibane Building Co.
Houston Healthcare Surgery Addition and Renovation
Construction Management at Risk
New

Houston Medical Center, located in Warner Robbins, provides critical services for the area. Gilbane Building Co. provided comprehensive construction management services for the $25.5 million, 64,647-square-foot Houston Medical Center’s surgery addition and renovation project. The two-level facility included operating rooms, patient holding, post-anesthesia care unit, endoscopy, pain management waiting, registration and staff support space.

TECH CLASSROOM BECOMES HIGH-TECH LAB
Cork Howard Construction Co.
Georgia Institute of Technology Physical Internet Center
Design-Bid-Build

The project involved Georgia Tech’s Industrial & Systems Engineering program’s Physical Internet Center. The complete renovation of existing classroom space into a modern computer laboratory included a raised accessible flooring system with relocatable data and electrical access points for desk and work station configuration, a glass curtain-wall system that replaced the center’s front wall to allow for lab observation; and a network-integrated video wall.

HOSPITAL UPGRADES CANCER CENTER
Cork Howard Construction Co.
Wellstar Health System-Kennesaw
Cancer Support
Design-Bid-Build
Renovation

Wellstar Health System is expanding their oncology and cancer support facility to better handle the increasing demand. Cork Howard Construction Co. built this new cancer support center that houses 20 exam rooms, four procedure rooms inclusive of their new cyberknife, new genetics study, demonstration kitchen, wig salon, counseling center, offices and conference/training facility, resource library and chapel.

$45.5M HIGH SCHOOL BUILT AHEAD OF SCHEDULE
JCI Contractors
Colquitt County High School
Construction Management at Risk
New

JCI Contractors completed the new 364,000-square-foot, $45.5 million Colquitt County High School in Moultrie ahead of schedule and under budget. Six separate, interconnected structures, including a four-story main building, surrounding a 1.5-acre outdoor courtyard/lamphitheater built on a 45-acre site comprise the e-SPLGa-funded project. The new school opened Aug. 10, 2015 after a 22-month project duration. Today, 1,700 students in grades 10-12 attend the school.

MONEY SAVED ON GDOT BUILDING
R. W. Allen LLC
Georgia Department of Transportation District Administration Building Design-Bid-Build
New

R. W. Allen LLC was selected for the Georgia Department of Transportation District Administration building through a qualified bid procurement method. Although the low bidder, its bid was still more than the client’s anticipated budget. Despite the qualified bid procurement method, R. W. Allen realized more than $800,000 worth of budget savings to the owner through an extensive value engineering process without sacrificing important design elements or design intent. Because the building was site adapted, R. W. Allen encountered numerous trade coordination issues.
DEALERSHIP RENOVATION INNOVATED
P.R.O. Building Systems Inc.
Hennessy Jaguar Land Rover
Design-Bid-Build
New
P.R.O. Building Systems Inc. gave this dealership originally constructed in 1964 a complete redevelopment. The project incorporates innovative design elements and environmentally conscious construction, while maintaining LEED criteria.

STAFFING CHALLENGES ON CHURCH PROJECT
Van Winkle Construction
Sherwood Baptist Church
Design-Bid-Build
New
Van Winkle Construction’s team fought through challenges in staffing on this Albany project as their lead superintendent developed a second form of cancer. As a design-bid-build project, there were challenges with the drawings where it had to carry allowances in the budget.

ENTERTAINMENT FACILITY REHABBED
Lusk & Company Inc.
Slingshot Entertainment
Construction Management at Risk
Renovation
Lusk & Co.’s project for Slingshot Entertainment in Peachtree Corners consisted of building out the largest indoor entertainment facility in the state of Georgia and the largest indoor ninja course in the country. Lusk completed selective demolition throughout the building and re-built the majority of the interior of the building. It also performed a complete exterior face-lift. The project was delivered on time and within budget.

FORMER BANK RESTORED FOR COLLEGE CAMPUS
TRACK CLUBHOUSE HAS PANORAMIC VIEW
Albion Scaccia Enterprises
New Clubhouse for Atlanta MotorSports Park
Construction Management at Risk
New
Sandy Springs-based Albion Scaccia Enterprises completed Atlanta MotorSports Park’s new 20,000-square-foot clubhouse in Dawsonville with an exceptional safety record and significant cost savings through value-added engineering. The two-story clubhouse provides panoramic track views, offices, conference rooms, showrooms and a snack bar.

Dublin-based Garbutt Construction Co. restored the old First National Bank building in Dublin for use as an extension campus of Georgia Military College in seven months, finishing the $4 million rehabilitation in time for full classes in October 2015. Exterior highlights include plaster and terracotta restoration on the building’s skin, historically accurate window units, roofing repair and a fire escape.

We are the proud recipients of a Build Georgia Award.
Thanks to our team for their hard work!

1st Place Electrical Division
Projects with a contract amount between $1 million - $5 million

Emory University Hospital Perioperative Platform
Atlanta, Georgia

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<table>
<thead>
<tr>
<th>Company name</th>
<th>Address</th>
<th>2015 Georgia contract revenue recognized</th>
<th>2015 Atlanta contract revenue recognized</th>
<th>2015 companywide revenue recognized</th>
<th>% of total revenue from construction management at risk</th>
<th>Partial listing of areas of specialty</th>
<th>Partial listing of client success stories</th>
<th>Year est. in Atlanta</th>
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</thead>
<tbody>
<tr>
<td>Holder Construction Co.</td>
<td>2533 Riverside Pkwy., #1090  Atlanta, GA 30319  770-990-5000</td>
<td>$2.11 million</td>
<td>$437 million</td>
<td>$2.11 million</td>
<td>95%</td>
<td>corporate and commercial office, hotels, data centers, industrial, education, hospital</td>
<td>Thomas Miller David Miller</td>
<td>1980</td>
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<td>Turner Construction Co.</td>
<td>3459 Piedmont Rd., #401  Atlanta, GA 30305  404-546-7500</td>
<td>$887 million</td>
<td>$270 million</td>
<td>$105.5 million</td>
<td>90%</td>
<td>higher education, K-12, clinical healthcare, commercial office, high-tech data/voice critical, industrial, manufacturing and healthcare</td>
<td>Sherron Hines Mark Dietz</td>
<td>1975</td>
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<tr>
<td>Brasfield &amp; Gorrie LLC</td>
<td>3990 Peachtree Rd. N.E., #100  Atlanta, GA 30326  404-970-6400</td>
<td>$285.61 million</td>
<td>$451.3 million</td>
<td>$2.3 million</td>
<td>13%</td>
<td>transportation, commercial, educational, energy, government, healthcare, hospitality, industrial, infrastructure</td>
<td>Bob Smearland Rick Sanders</td>
<td>1964</td>
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<tr>
<td>The Conlan Co.</td>
<td>1935 Peach Pkwy., #101  Marietta, GA 30067  770-924-9900</td>
<td>$511.84 million</td>
<td>$153.42 million</td>
<td>$88.44 million</td>
<td>0%</td>
<td>warehouse, distribution centers, office</td>
<td>Gary Condon</td>
<td>1987</td>
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<td>JE Dunn Construction Co.</td>
<td>2555 Cumberland Pkwy., S.E.  Atlanta, GA 30334  770-551-8881</td>
<td>$506.59 million</td>
<td>$231.33 million</td>
<td>$2.81 million</td>
<td>74%</td>
<td>aviation, commercial, multifamily, K-12 education, higher education, healthcare, mission critical</td>
<td>Don Kaufman</td>
<td>2003</td>
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<tr>
<td>Balfour Beatty U.S.</td>
<td>6600 Galleria Pkwy.  Atlanta, GA 30339  770-351-4800</td>
<td>$468.51 million</td>
<td>$131.17 million</td>
<td>$3.89 million</td>
<td>NA</td>
<td>high-rise residential, hospitality, K-12, office, retail, higher education, highways, bridges, retail, warehousing, wastewater</td>
<td>Al Ponsiglione</td>
<td>2001</td>
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<td>Batson-Cook Co.</td>
<td>2050 Galleria Pkwy., #510  Atlanta, GA 30339  770-551-9551</td>
<td>$464.94 million</td>
<td>$107.91 million</td>
<td>$173.67 million</td>
<td>31%</td>
<td>multifamily residential, office, healthcare, manufacturing/industrial, education, hospitality</td>
<td>R. Donald Hall</td>
<td>1959</td>
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<td>Choate Construction Co.</td>
<td>9230 Haven Dr., #170  Atlanta, GA 30319  404-892-3200</td>
<td>$254.45 million</td>
<td>$289.92 million</td>
<td>$765.69 million</td>
<td>90%</td>
<td>adaptive reuse, automotive, biomedical, church, data center, headquarters, hospitality, hotels, mixed-use, retail</td>
<td>Mrs. William Choate</td>
<td>1959</td>
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<tr>
<td>New South Construction Co. Inc.</td>
<td><a href="http://www.newsouthconstruction.com">www.newsouthconstruction.com</a></td>
<td>$225.49 million</td>
<td>$294.96 million</td>
<td>$388.84 million</td>
<td>82%</td>
<td>construction management and general contractor for multiple market sectors</td>
<td>Deborah Duvall</td>
<td>1990</td>
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<tr>
<td>McCarthy Building Cos. Inc.</td>
<td>2727 PBS Ferry Pkwy., S.E., #3  Atlanta, GA 30339  770-381-5700</td>
<td>$227.49 million</td>
<td>$196.72 million</td>
<td>$2.72 million</td>
<td>74%</td>
<td>healthcare, higher education, science and technology</td>
<td>Kevin Stotz</td>
<td>2005</td>
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<tr>
<td>Archer Western Contractors Ltd.</td>
<td>2450 Peach Tree Rd., #600  Marietta, GA 30067  770-498-0600</td>
<td>$214.46 million</td>
<td>$175.29 million</td>
<td>$4.91 million</td>
<td>10%</td>
<td>highway and bridgework, wastewater and stormwater improvements, retail, mixed-use, commercial office, industrial, aviation</td>
<td>Casey David</td>
<td>1968</td>
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<td>Gilbane Building Co.</td>
<td>3500 Peachtree Rd. N.E., #1218  Atlanta, GA 30326  404-264-0400</td>
<td>$627.42 million</td>
<td>$62.5 million</td>
<td>$4.5 million</td>
<td>98%</td>
<td>corporate/developer, healthcare, higher education, K-12, mission critical, manufacturing, mixed-use</td>
<td>Michael Brown</td>
<td>1998</td>
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<tr>
<td>Primus Builders Inc.</td>
<td>8294 Hwy. 61, #206  Woodstock, GA 30188  770-933-7030</td>
<td>$610.96 million</td>
<td>$91.03 million</td>
<td>$101.94 million</td>
<td>100%</td>
<td>planning, architecture, engineering and construction management services</td>
<td>Matthew Scharf</td>
<td>2000</td>
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<tr>
<td>DPR Construction</td>
<td>2301 Midway Ridge Pkwy., #600  Atlanta, GA 30319  404-264-0406</td>
<td>$585 million</td>
<td>$80 million</td>
<td>$1.1 million</td>
<td>100%</td>
<td>healthcare, higher education, life science, commercial, advanced tech</td>
<td>Chris Bentzke</td>
<td>2004</td>
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<tr>
<td>Skanska USA</td>
<td>55 North Ave., #200  Atlanta, GA 30308  404-564-6780</td>
<td>$178.82 million</td>
<td>$56.97 million</td>
<td>$7.7 million</td>
<td>100%</td>
<td>healthcare, education, sports, data centers, government, aviation, commercial</td>
<td>Danny Pastoe Scott Canes</td>
<td>2005</td>
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<tr>
<td>Juneau Construction Co. LLC</td>
<td>Juneau.com</td>
<td>$177.24 million</td>
<td>$212.6 million</td>
<td>$22.73 million</td>
<td>98%</td>
<td>high-density mixed-use multifamily, higher education, corporate headquarters, mixed-use, multi/resort</td>
<td>Nancy Juneau</td>
<td>1947</td>
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<tr>
<td>W.H. Bass Inc.</td>
<td><a href="http://www.basscontractors.com">www.basscontractors.com</a></td>
<td>$170.01 million</td>
<td>$19.46 million</td>
<td>$170.01 million</td>
<td>0%</td>
<td>restaurants, convenience/fuel, banks/credit unions, retail, education, healthcare</td>
<td>Earl Hendrix</td>
<td>2004</td>
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<tr>
<td>The Winter Construction Co.</td>
<td><a href="http://www.wintercontractors.com">www.wintercontractors.com</a></td>
<td>$165 million</td>
<td>$150 million</td>
<td>$190 million</td>
<td>85%</td>
<td>aviation, government, higher education, hospitality, retail, commercial, multifamily, resort, adaptive reuse - mixed-use, multifamily</td>
<td>David Lee</td>
<td>1952</td>
</tr>
<tr>
<td>VCC LLC</td>
<td>Versatile.com</td>
<td>$146.65 million</td>
<td>$9.38 million</td>
<td>$7.37 million</td>
<td>100%</td>
<td>retail, office, mixed-use, multi-residential, hospitality, educational, institutional, institutional, wastewater</td>
<td>NA</td>
<td>2000</td>
</tr>
<tr>
<td>Fortune-Johnson Inc.</td>
<td><a href="http://www.fortunjohn.com">www.fortunjohn.com</a></td>
<td>$134.44 million</td>
<td>$112.87 million</td>
<td>$176.41 million</td>
<td>0%</td>
<td>high-density mixed-use multi-res, garden style multi-res, student housing, senior living</td>
<td>Brett Fortine</td>
<td>1991</td>
</tr>
<tr>
<td>Kajima Building and Design Group Inc.</td>
<td>5930 Peachtree Rd. N.E., #900  Atlanta, GA 30341  404-612-6600</td>
<td>$128 million</td>
<td>$118.94 million</td>
<td>$31.4 million</td>
<td>0%</td>
<td>manufacturing, telecommunications, multifamily, hospitality, aviation, industrial, retail, industrial, facilities</td>
<td>Michael Rinse</td>
<td>1954</td>
</tr>
<tr>
<td>Integra Construction Co.</td>
<td><a href="http://www.integraconstruction.com">www.integraconstruction.com</a></td>
<td>$128.47 million</td>
<td>$51.54 million</td>
<td>$120.71 million</td>
<td>100%</td>
<td>office, residential, retail/mixed, multifamily, hospitality, aviation, industrial, retail, industrial, facilities</td>
<td>David Blackmore</td>
<td>1994</td>
</tr>
<tr>
<td>Carroll Daniel Construction Co.</td>
<td>5275 Atlanta Hwy., #600  Atlanta, GA 30319  404-248-1800</td>
<td>$122.37 million</td>
<td>$122.37 million</td>
<td>$122.37 million</td>
<td>37%</td>
<td>K-12, healthcare, industrial, senior living, K-12 education, education, commercial, multi-residential, industrial, manufacturing</td>
<td>Fraser Stukenberg David Blackmore</td>
<td>1946</td>
</tr>
<tr>
<td>Hogan Construction Group LLC</td>
<td>hoganconstructiongroup.com</td>
<td>$111 million</td>
<td>$101 million</td>
<td>$135 million</td>
<td>85%</td>
<td>industrial/manufacturing, commercial, multi-res, K-12 education, higher education, healthcare, hospitality, infrastructure</td>
<td>Paul Kohler George Gaunce</td>
<td>1988</td>
</tr>
<tr>
<td>The Whiting-Turner Contracting Co. Inc.</td>
<td><a href="http://www.whiting-turner.com">www.whiting-turner.com</a></td>
<td>$98.06 million</td>
<td>$16.52 million</td>
<td>$9.73 million</td>
<td>78%</td>
<td>retail, office, mixed-use, commercial, industrial, government, higher education, multifamily, science and technology, healthcare</td>
<td>Keith Dequein</td>
<td>1993</td>
</tr>
</tbody>
</table>

1 Revenue recognized for work performed by the Georgia office(s), regardless of where the project was located.
2 Project includes the 20-county metropolitan Atlanta area only.
3 Company selection is determined by verification of a supporting figure. NA — Not available or not applicable

SOURCES: Atlanta Business Chronicle research and the companies.

It is not the intent of this list to extol the virtues of the companies or to imply that the size of a company indicates its quality. All information is based on revenues reported on forms 550 without corrections from the companies to the Atlanta Business Chronicle surveys. Please send corrections or additions to Pattie Conn at pconn@bjournals.com.
HISTORIC RENOVATION HAD EMOTIONAL TIES

The Pinyan Co. Catholic Pastoral Center at St. Mary’s Construction Management at Risk Renovation

Savannah-based The Pinyan Co.'s role in this process was to give the Diocese as much value as possible, while keeping a close eye on contingencies and accurately forecasting for the unknowns of a historic renovation. The Pinyan Co. found this project to be very emotionally tied to the Savannah community it had served for so many years.

TRAINING FACILITY HAS MOVABLE WALLS

Warren Associates Inc. Georgia Public Safety Training Center Active Shooter Training Facility Design-Bid-Build New

This project, awarded in 2014 to Macon-based Warren Associates Inc., was construction of a building at the GSPTC in Forsyth to provide active shooter response training for law enforcement personnel. It contains classrooms and simulation rooms. Warren Associates designed and installed moveable walls to allow room sizes to be changed.

AIRPORT STORE HAD TIGHT SCHEDULE

Green Heart Enterprises Delta Air Lines, Concourse B 11 Alive Retail Space Design-Bid-Build Interior buildout

Eleven Alive Retail Store at Hartsfield-Jackson airport was part of a multi-faceted project that required intricate scheduling and coordination between owners, Comprehensive Program Services, design, airport authority and several general contractors.

ACCESS LIMITED FOR COLLEGE RENOVATION

Warren Associates Inc. Guilbeau Hall Renovation Gordon State College Design-Bid-Build Renovation

Warren Associates Inc. renovated Guilbeau Hall, a historic two-story building on the Barnesville campus, transforming its main floor from dorm space to a media center and reference library. Classroom instructors and others were housed on the second floor. Access was limited and the project was on a high-traffic corner.

FOREST PARK SITE PRESENTED CHALLENGES

Brent Scarbrough & Co. Project Atlantic - Site work Project Atlantic in Forest Park, Ga., presented several challenges for Brent Scarbrough & Co.

Completing a 150-foot sewer bore in solid rock underneath an active CSX railroad and maintaining a state water way in a 50-foot fill area adjacent to the 300,000-square-foot cold food distribution building pad took a lot of coordination between Brent Scarbrough Senior Project Manager Shane Waters and the general contractor, according to the Build Georgia Awards project summary.

PROPERTY FOR SALE

WWW.USLAF.COM US Land & Farms, LLC is recognized for its excellent results-oriented land brokerage in Georgia and throughout the Southeast. Call Mike Newsome today! (478)719-5752

PROPERTIES FOR SALE

Subdivision Lots

Arrowhead Subdivision Bibb Co., GA | 92.65 Acres | $1,250,000

Vision Mountain Road Bibb Co., GA | 66 Acres | $2,500,000

Elk Mountain Preserve Asheville, NC | 130.97 Acres | $3,750,000

Premier Boulevard Hall Co., NC | 6 Lots | $3,500,000

Henderson Mountain Road Pickens & Cherokee Co., GA | 531.31 Acres | $1,593,930

Mountain Development

Retreat Facility

Commercial

Bank Foreclosure

Farm

4149 Arkwright Road, Suite A | Macon, Georgia | Tel: 478.238.6560 | www.uslaf.com
## ATLANTA'S TOP 25 INTERIOR COMMERCIAL CONTRACTORS
RANKED BY GEORGIA INTERIOR CONTRACT REVENUE

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Website/Phone</th>
<th>2012 Georgia interior contract revenue recognized</th>
<th>% of revenue built by same company</th>
<th>2012 interior contract revenue</th>
<th>2012 comparable revenue</th>
<th>Number of Atlanta employees</th>
<th>Partial listing of areas of specialty</th>
<th>Partial listing of chief Atlanta office employees</th>
<th>Year est., in Atlanta</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brasfield &amp; Gierle LLC</td>
<td>brasFieldGierle.com</td>
<td>$177,968 million</td>
<td>40%</td>
<td>$111,31 million</td>
<td>$3.3 billion</td>
<td>770</td>
<td>Architectural, commercial, education, energy, environmental, healthcare, hospitality, retail, multifamily, senior living</td>
<td>Tony Sanders, Roy Temple, Timmy Robles</td>
<td>1984</td>
</tr>
<tr>
<td>Holder Construction Co.</td>
<td>bellevueconstruction.com</td>
<td>$137,617 million</td>
<td>5%</td>
<td>$87 million</td>
<td>$1.2 million</td>
<td>200</td>
<td>Corporate office, data centers, hospitality, hotels, sports and special use</td>
<td>Thomas Halpern, Greg Gallagher</td>
<td>1963</td>
</tr>
<tr>
<td>JE Dunn Construction Co.</td>
<td>jedunnconstruction.com</td>
<td>$114,533 million</td>
<td>85%</td>
<td>$71.87 million</td>
<td>$2.81 billion</td>
<td>343</td>
<td>Healthcare, higher education, K-12 education, interior design, industrial, commercial, medical</td>
<td>Bill Barron, Dan Rauchlin</td>
<td>1985</td>
</tr>
<tr>
<td>Humphries and Co LLC</td>
<td>humphriesandco.com</td>
<td>$100,618 million</td>
<td>40%</td>
<td>$107 million</td>
<td>$106.81 million</td>
<td>163</td>
<td>Corporate office interiors, low rise, high rise, education, building repurposing, data centers, retail</td>
<td>Scott Moore, Biddle Charlier, Paul King, Kirk Tubbs</td>
<td>1961</td>
</tr>
<tr>
<td>HITT Contracting Inc.</td>
<td>hintcontracting.com</td>
<td>$82,044 million</td>
<td>6%</td>
<td>$19.79 million</td>
<td>$1.00 million</td>
<td>65</td>
<td>Corporate office, industrial, higher education, K-12 education, healthcare, corporate interiors</td>
<td>Roger Delaney</td>
<td>1998</td>
</tr>
<tr>
<td>Leapley Construction Group of Atlanta LLC</td>
<td>leapleyconstruction.com</td>
<td>$66,517 million</td>
<td>4%</td>
<td>$64.6 million</td>
<td>$65.0 million</td>
<td>50</td>
<td>Commercial interiors, corporate office facilities, higher education, healthcare, biomed, law firms</td>
<td>Meredith Leppley, Alan Griggs</td>
<td>1999</td>
</tr>
<tr>
<td>New South Construction Co. Inc.</td>
<td>newsouthconstruction.com</td>
<td>$61,017 million</td>
<td>0%</td>
<td>$57.24 million</td>
<td>$238.04 million</td>
<td>204</td>
<td>Aviation, criminal justice, federal, higher education, K-12 education, public, private</td>
<td>Deap Davison</td>
<td>1989</td>
</tr>
<tr>
<td>Turner Construction Co.</td>
<td>turnerconstruction.com/atlan ta</td>
<td>$59 million</td>
<td>20%</td>
<td>$48 million</td>
<td>$10.6 million</td>
<td>207</td>
<td>Corporate commercial interiors, repositions, higher education, criminal justice</td>
<td>Nadine McClain</td>
<td>1976</td>
</tr>
<tr>
<td>CA South LLC</td>
<td>casouth.com</td>
<td>$58,137 million</td>
<td>0%</td>
<td>$46.79 million</td>
<td>$50.17 million</td>
<td>52</td>
<td>Corporate office, low rise, non-profits, health, healthcare, military, capital improvements, hospitality, retail</td>
<td>Brandon Guger, Stacy Brown</td>
<td>2010</td>
</tr>
<tr>
<td>The Winter Construction Co.</td>
<td>winterconstruction.com</td>
<td>$35 million</td>
<td>0%</td>
<td>$35 million</td>
<td>$190 million</td>
<td>320</td>
<td>Office, religious, historic restoration, adaptive reuse, mixed-use, retail, restaurant, hospitality, higher education, K-12, residence, aviation</td>
<td>Brent Reid, Brian Bostick</td>
<td>1962</td>
</tr>
<tr>
<td>Integra Construction Inc.</td>
<td>integraconstruction.com</td>
<td>$49.68 million</td>
<td>20%</td>
<td>$30.49 million</td>
<td>$120.71 million</td>
<td>47</td>
<td>Corporate office interiors, retail, multifamily, retail, industrial, medical, hospitality, spa facilities</td>
<td>Daniel McEnroe</td>
<td>1994</td>
</tr>
<tr>
<td>The Conlan Co.</td>
<td>conlanconstruction.com</td>
<td>$49,333 million</td>
<td>10%</td>
<td>$57.47 million</td>
<td>$298.84 million</td>
<td>50</td>
<td>Class A, Office, light industrial, institutional facilities</td>
<td>Gary Condon</td>
<td>1987</td>
</tr>
<tr>
<td>Structor Group Inc.</td>
<td>structor.com</td>
<td>$69,999 million</td>
<td>5%</td>
<td>$45.99 million</td>
<td>$45.99 million</td>
<td>45</td>
<td>Healthcare, higher education, interior renovations, restaurants, specialty retail</td>
<td>Jeff Foster, Mike Schilling, Steve Hoffman</td>
<td>2005</td>
</tr>
<tr>
<td>Skanska USA</td>
<td>usa.skanska.com</td>
<td>$42,988 million</td>
<td>43%</td>
<td>$31.25 million</td>
<td>$7.1 million</td>
<td>102</td>
<td>Health care, education, sports, data centers, governance, administration, and commercial</td>
<td>Scott Carone, Scott MacLaughlin</td>
<td>1995</td>
</tr>
<tr>
<td>Hogan Construction Group LLC</td>
<td>hoganconstruction.com</td>
<td>$40,498 million</td>
<td>55%</td>
<td>$36 million</td>
<td>$115 million</td>
<td>58</td>
<td>Industrial, manufacturing, commercial, retail, retail, educational, healthcare, hospitality, libraries, civic centers, offices</td>
<td>Paul Hogan, Jennifer Warden</td>
<td>1998</td>
</tr>
<tr>
<td>DLP Construction Co.</td>
<td>dlpconstruction.com</td>
<td>$27.34 million</td>
<td>0%</td>
<td>$14.46 million</td>
<td>$27.54 million</td>
<td>34</td>
<td>Retail, restaurant, office construction</td>
<td>Donna Peggs</td>
<td>1996</td>
</tr>
<tr>
<td>Batson-Cook Co.</td>
<td>batsoncook.com</td>
<td>$25,776 million</td>
<td>70%</td>
<td>$17.65 million</td>
<td>$26.07 million</td>
<td>279</td>
<td>Healthcare, manufacturing/industrial, multi-family residential, corporate, retail, education, office</td>
<td>R. Roland (Hal) Dennis Bartolacci, Carl Ripney, Bob Schenk</td>
<td>1959</td>
</tr>
<tr>
<td>DPR Construction Inc.</td>
<td>drpconstruction.com</td>
<td>$20.10 million</td>
<td>0%</td>
<td>$20 million</td>
<td>$3.1 million</td>
<td>189</td>
<td>Healthcare, higher education, life science, commercial, advanced tech</td>
<td>Chris Bogermeister</td>
<td>1982</td>
</tr>
<tr>
<td>Warren-Hanks Construction Co.</td>
<td>warrenhanks.com</td>
<td>$29.53 million</td>
<td>0%</td>
<td>$29.53 million</td>
<td>$29.53 million</td>
<td>35</td>
<td>Healthcare facilities, Class A Office interiors, financial institutions, data centers</td>
<td>Gene Warren, Jim Harris</td>
<td>1994</td>
</tr>
<tr>
<td>Scott Contracting LLC</td>
<td>scottcontracting.com</td>
<td>$26,776 million</td>
<td>0%</td>
<td>$26,776 million</td>
<td>$26,776 million</td>
<td>38</td>
<td>Commercial, interior, office, industrial, medical, retail, educational, low rise, law firms, restaurants</td>
<td>Mark Scott, Kyle Russell</td>
<td>2003</td>
</tr>
<tr>
<td>Cork-Howard Construction Co.</td>
<td>corkhowardconstruction.com</td>
<td>$23,417 million</td>
<td>0%</td>
<td>$23.417 million</td>
<td>$25.46 million</td>
<td>42</td>
<td>Corporate interiors, healthcare, retail, data call centers</td>
<td>Cork Gask Mark Williams</td>
<td>2003</td>
</tr>
<tr>
<td>Hathaway Construction Services Inc.</td>
<td>hathawayconstruction.com</td>
<td>$20.20 million</td>
<td>100%</td>
<td>$80.31 million</td>
<td>$99.86 million</td>
<td>36</td>
<td>Construction/Design, multi-family housing</td>
<td>C. Daniel Hathaway</td>
<td>2009</td>
</tr>
<tr>
<td>Buildfilm Construction Corp.</td>
<td>buildfilm.com</td>
<td>$19.36 million</td>
<td>0%</td>
<td>$2.3 million</td>
<td>$16.79 million</td>
<td>32</td>
<td>Office and Class A interiors, retail, industrial, aviation, hospitality, medical</td>
<td>Bryan Alexander</td>
<td>1982</td>
</tr>
</tbody>
</table>

1 Revenue recognized for work performed by the Georgia office(s). regardless of where the project was located. Figures do not include any basic building revenue.
2 Percentage of Georgia interior contract revenue recognized for a 200 percent single-taxon tenant, in a building by the company's base building.
3 Year est., in Atlanta

SOURCES: Atlanta Business Chronicle research and the companies listed.

It is not the intent of the list to become the participants or to imply that the size of a company indicates its quality. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions to Patsy Core at pcore@bostonjournal.com.
Construction leaders promote industry as a career path in schools

To get that percentage of high school students to see construction as an attractive career path, Dunham said members of the Associated General Contractors of Georgia (AGC Georgia) are going into schools to talk about career opportunities in construction, pushing students to come see how buildings get made, and supporting high school programs. Those programs include SkillsUSA, a partnership of students, teachers and industry that provides educational programs, events and competitions that support career and technical education.

"We also need to work with government, our Department of Education and our Technical College System of Georgia on a real coordinated statewide strategy to provide the resources to help those instructors and teachers do an effective and thorough job of training young men and women to be more successful working in the skills trade," Dunham said.

While the deepening of the Port of Savannah will drive the state’s economic development over the next 10 to 25 years, there are no construction programs in high schools and technical colleges in that region, Dunham noted.

"If we’re not helping grow the adequate workforce here, these projects and the economy suffers," he said. "That’s why we think this effort is worthy of our organization putting forth its strongest effort in probably anything it’s ever done."

The first thing that a company considering relocation looks at is where its future workforce will come from, so a strong skilled labor force statewide can only be an asset, Dunham said.

One workforce development strategy is Associated General Contractors’ Regional Alliances, where groups of contractors pool their resources at a local level to partner with local schools and instructors, said Michael E. Kenig, vice chairman of Holder Construction Co. and chair of AGC Georgia’s workforce development committee.

"We try not to make this about a labor shortfall or shortage because we know that an economic downturn will solve that problem for us overnight," Kenig said. "This is not a short-term problem. The solution that we’re focusing on is employer engagement."

"We subscribe to the philosophy that good workforce development is good economic development," he said. "In my opinion, we are doing more than enough as a society to support the four-year kids (college graduates). I keep challenging society, the business community and the construction industry about what are we doing to support the other 75 percent? One of the most important things we can be doing is supporting career and technical education."

And from the construction industry’s standpoint, Kenig said, not enough is being done to support career and technical education.

"The problem is that the system is so focused on graduation from a four-year college as a measure of success," he said. "It should be getting people trained to do jobs and getting them funneled into careers."

AGC Georgia wants students to know about the opportunities that exist within Georgia’s construction workforce and the pathways to get to those opportunities in order to have an opportunity for economic security for themselves and their families and to be able to choose the future that is right for them, Kenig said.

"If we, the business communities, start valuing technical education and these kind of skills and become more skills-based, society will follow," Kenig said.