

Join or Renew Your Membership in Georgia Branch, AGC's
YOUNG LEADERSHIP PROGRAM

August 2010 - July 2011



Many of the best and brightest young industry professionals from around the state participate in Georgia Branch, AGC's Young Leadership Program (YLP). This Program offers young people a platform to enhance their leadership skills, engage in new learning opportunities, and build relationships with other young people in the construction community. This is the time of year when Chapter members are encouraged to join or renew their annual membership in this popular program.

YLP has grown considerably since it was first conceived in 1996 by Raymond Moody, President & CEO of Batson-Cook Company, during his term as Chapter President. For many years, YLP members and programs were concentrated in metro Atlanta. Due to increased member interest, the Program now offers additional meetings in Macon, Savannah and Columbus.

Today, 137 individuals representing 77 Georgia Branch, AGC member firms participate in the Chapter's YLP. These individuals represent a cross-section of all types of professionals including company presidents, vice

presidents, project managers, field personnel, project engineers and administrators, accounting and other office staff.

Georgia's construction industry and Georgia Branch, AGC have both prospered over the years as a result of strong leaders and effective leadership. To insure an equally successful future, it is imperative for the next generation of construction leaders to properly prepare themselves for the challenges and opportunities that lie ahead. The YLP is striving to make a meaningful contribution to benefit your company, our association, and the future of Georgia's commercial construction industry.

By choosing today to join or renew your membership in YLP, you can experience a full year of activities and events. Don't miss out on new acquaintances, new learning, fun networking opportunities, community service initiatives, discounted services and registration fees, and much more! Sign up now by completing and returning the application form on the last page of this brochure.

Representatives of AGC member firms who sponsor YLP participants use the following words to describe the Program:

Progressive

Active

Professional

Up and Comers

Energy

Opportunity

Growth

Enthusiasm

Responsibility

Community Service

Teamwork

Dynamic

Effective



An Investment in Your Future

VISION & MISSION

- ◆ YLP's **VISION** is to become the driving force in developing tomorrow's construction leaders.
- ◆ In keeping with the group's **MISSION**, YLP participants are provided with the following opportunities:
 - (1) Develop and enhance your leadership skills
 - (2) Build relationships
 - (3) Learn more about and increase involvement in AGC
 - (4) Stay current on industry trends and best practices
 - (5) Make an impact in the community, and
 - (6) Share ideas about ways to handle day-to-day issues

HOW YLP OPERATES?

Overseeing YLP operations is a Council made up of YLP participants who work closely with Chapter staff to plan and implement Program activities. Council members are appointed to serve staggered three year terms providing them with a unique leadership experience and program continuity.

Each year a new Chair and Vice Chair are named to lead the Council. The Vice Chair from the previous year moves into the Chair position and a new Vice Chair is selected. Both the YLP Chair and

Vice Chair attend the Chapter's Board of Directors meetings and report to the full Board on YLP activities. The full Board provides guidance and direction to YLP as needed.

YLP member annual dues support and underwrite most YLP activities throughout the year.

QUICK FACT

Of the 77 member firms participating in the Young Leadership Program, 32 are general contractors. Overall, the Program doubled in size from 2005 to 2008 and since then membership has remained steady.

WHO IS ELIGIBLE TO PARTICIPATE

Industry professionals under the age of 40 who are employed by a member firm in good standing with Georgia Branch, AGC are eligible to

participate in the YLP.

Member firms can sponsor as many eligible participants as it wishes by

completing the YLP Application Form on the last page of this brochure. Applicants for YLP membership must have the full support of their firm's chief executive officer/president.



WHAT MEMBERS ARE SAYING

"Participating in the YLP has helped me develop stronger soft skills, leadership and life skills. This has made a difference in building my confidence, allowing me the ability to contribute more during my firm's presentations to win work, and when I am meeting with owners and leading a project team."

- Kendall Dutton, Project Manager
Bowen & Watson, Inc., Toccoa

"The Young Leadership Program has got to be one of the best in the country. I think it is doing a wonderful job developing the young constructors of the future."

- Ken Swofford, President
Swofford Construction, Inc., Austell

“ Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish.”

- Sam Walton

GETTING INVOLVED

BECOMING AN ACTIVE YLP PARTICIPANT

YLP members can take full advantage of this Program by participating in several YLP special events and activities as well as numerous other Georgia Branch, AGC member programs, conferences, classes, sports outings, and networking functions. Organizing, hosting and attending roundtable forums on timely and important topics are an integral part of the Program's experience. YLP members select topics and speakers of particular interest to them which have proven to be very successful in attracting a larger Chapter-wide audience.



Participants are encouraged to serve on one or more of three Action Teams charged with implementing the Program's well-thought-out 2009-2014 YLP Action Plan. These Action Teams are led by YLP Council members.



Leaders are not born.
They are made.
They are made just
like anything else . . .
through hard work.
That's the price
we have to pay
to achieve that
goal or any goal."

- Vince Lombardi

SERVING ON A YLP ACTION TEAM ENHANCES YOUR LEADERSHIP SKILLS

The Program relies heavily on YLP members volunteering their time, energy and talents working together with Council members to implement YLP activities and the YLP Action Plan. This Plan is designed to insure the quality growth of the Program and an outstanding experience for all YLP participants. YLP members are encouraged to participate on at least one of the following Action Teams:

Member Development/Networking Action Team

Responsibilities include helping YLP welcome, orient and assimilate new members; organizing and planning social/networking functions; organizing and hosting a YLP information table at Chapter programs; developing a feedback process to insure YLP members are satisfied with their experience; and planning and hosting YLP member events at special Chapter functions.

Professional Development Action Team

Responsibilities include helping to identify topics and speakers for roundtable programs; inviting speakers and making roundtable program arrangements; introducing and hosting speakers prior to and after speaking engagements; helping to promote YLP and Chapter programs and classes to YLP members; and sending out selected articles/resources of interest.

Charitable Works Action Team

Responsibilities include helping to plan and organize the annual YLP charity golf tournament; overseeing the process to select deserving recipients of YLP fundraising monies, goods and services; organizing the group's participation in activities such as AIA's CANstruction food drive or remodeling a home for a wounded veteran; laying wreaths at veterans' gravesites; and collecting toys for needy families.



COMMUNITY SERVICE

CHARITABLE WORKS FUND

Members participating in the Young Leadership Program created the Charitable Works Fund as a meaningful way for the commercial construction industry to give back to the community, provide members with leadership and community service experience, and at the same time increase the public's awareness of Georgia Branch, AGC. The Fund continues to grow in stature and size in terms of monies raised, plus monies and materials distributed to worthy causes and organizations.

QUICK FACT
Over the past 10 years, the Young Leadership Program has raised \$223,316 for its Charitable Works Fund.

Charitable Works Fund recipients include the following:



Donated \$25,000 and manhours to build a Habitat for Humanity Home in LaGrange



Donated \$5,000 to the September 11 Victims Fund & \$5,000 to North Georgia Hurricane Relief Fund



Donated \$63,000 in toys to children in the hospital's care over the holidays



Donated \$6,000 to Operation Homefront to help military families with daily hardships; and over \$21,000 in construction services, man-hours and supplies to renovate a wounded veteran's home



Held six Membership Challenge Toy Drives for Toys for Tots



Donated \$5,000 to AGC's Foundation for Education Scholarships; \$3,500 to Katrina Disaster Relief for Construction Workers & \$500 to Carolyn Cooney Memorial Scholarship



Donated \$2,000 to Georgia National Guard Family Support Foundation, Inc.



Donated \$7,600 to send children with cancer to Camp SunShine



Donated \$21,200 to CEFGA offsetting expenses for Georgia high school students competing in the SkillsUSA competition



Donated \$7,000 of food to the Atlanta Community Food Bank through the AIA CANstruction Program



Donated over \$4,500 in materials and manhours to CHRIS Homes, Inc. to build a construction project and held two toy drives



Donated \$8,000 to FOCUS, a charity helping children with special needs and their families



Donated \$6,000 to Wreaths Across America, a charity organizing laying of Christmas wreaths on gravesites in our country's National Cemeteries

FEATURED ANNUAL EVENTS

- ◆ 2010-11 Kick-Off Event and New YLP Member Orientation at 755 Club preceding Braves game
- ◆ Roundtable Discussions on Industry and Business Topics
- ◆ Whirly Ball Get Together
- ◆ YLP Annual Holiday Luncheon
- ◆ Complimentary registration at either the Chapter's Fall Leadership Conference or Annual Convention
- ◆ Charity Golf Tournament Fundraising Kick-Off Event
- ◆ 12th Annual Young Leadership Program Charity Golf Tournament
- ◆ Complimentary attendance at several networking events hosted by the Chapter throughout the year

You can find a list of Georgia Branch, AGC and YLP events on our Chapter's website - www.agcga.org. Also watch for event updates in the Chapter's newsletter, *The Forum*.

YLP members from around the state are encouraged and welcome to attend any YLP event in areas where the Program is operating.

ANNUAL CHARITY GOLF TOURNAMENT

YLP's annual golf tournament is the group's fundraiser and is always well-attended by Chapter members. The May 2010 tournament was held at a 36-hole course to accommodate all registrants. While YLP members take the lead in organizing, hosting and participating in the golf tournament, Chapter members are encouraged to participate and invite colleagues and clients making this an important annual industry event.

“Leadership is the ability to get extraordinary achievement from ordinary people.”
- Brian Tracy

BENEFITS & FEES

PROGRAM BENEFITS

YLP participants have an opportunity to benefit in the following ways:

- ◆ Gain a platform to develop your leadership skills and abilities
- ◆ Accelerate your professional growth and development
- ◆ Build relationships with other young leaders in the industry
- ◆ Learn about and get involved in Georgia Branch, AGC
- ◆ Stay current on industry trends and best practices
- ◆ Make a personal difference in the lives of those in need through charitable activities and community service
- ◆ Share ideas and exchange information with your peers and seasoned industry leaders
- ◆ Attend select Chapter events and programs at reduced fees or for free
- ◆ Attend Chapter professional development classes at a discounted rate
- ◆ Have fun and meet new friends in relaxed, social settings

“

If we're growing, we're always going to be outside our comfort zone.”

- John Maxwell



PROGRAM FEE

The annual fee is \$500 for each individual participating in the Young Leadership Program. This fee covers the cost of registration, speakers and meals for several meetings, roundtable programs and events. It also covers the registration fee to attend either the Chapter's Fall Leadership Conference or Annual Convention.

To insure the overall effectiveness of the Young Leadership Program and maximize the investment by your company, YLP participants are encouraged to attend at least half of the complimentary events offered during a 12-month period starting from your join date.

QUICK FACT

2010 Fall Leadership Conference

October 21-24, 2010
Brasstown Valley
Resort & Spa
Young Harris, GA

2011 Annual Convention

June 12-15, 2011
Location TBD

WHAT MEMBERS ARE SAYING

“My involvement for so many years in the YLP and our Charitable Works Fund has led to new and invaluable opportunities. As YLP Program Chair, I attended the Chapter's Board of Directors meetings and now I represent Georgia on AGC of America's Construction Leadership Council.”

- Calvin Pate, Vice President

Harrison Contracting Company, Inc., Villa Rica



“My participation these past several years in the YLP has provided me with an opportunity to develop friendships with many other young industry professionals. These relationships are important to our respective companies and AGC as we become the industry's next generation of leaders.”

- Derek Wortham, Account Executive, H & H Insurance Services, Inc., Norcross

YLP COUNCIL

2010-11 YOUNG LEADERSHIP PROGRAM COUNCIL MEMBERS

◆ **DAVID MARTIN, YLP CHAIR**
Hogan Construction Group, LLC
Norcross

◆ **KELLY JOHNSON, YLP VICE CHAIR**
Swofford Construction, Inc.
Austell

◆ **ROBERT DUNN, YLP EX-OFFICIO**
New South Construction Co. Inc.
Atlanta

◆ **CALVIN PATE, MEMBER OF AGC OF AMERICA'S
CONSTRUCTION LEADERSHIP COUNCIL (CLC)**
Harrison Contracting Company, Inc.
Villa Rica

JONATHAN BARDEN
Tebarco Mechanical Corporation
Alpharetta

SEAN MOXLEY
C.E. Garbutt Construction Co.
Dublin
(representing Macon region)

MARK WHITNEY
Gay Construction Company
Smyrna

HAL BRODNAX
Batson-Cook Company
Atlanta

CASEY POLLARD
R.K. Redding Construction, Inc.
Bremen

CHRIS WEST
Brent Scarbrough & Company
Fayetteville

BRANDON CLEGHORN
CA-South
Atlanta

RICKY POWELL
Powell Drilling, Inc.
Atlanta

CONN CRABTREE
Batson-Cook Company
West Point
(representing Columbus region)

LUKE THOMPSON
Athena Construction Group, Inc.
Alpharetta

KENDALL DUTTON
Bowen & Watson, Inc.
Toccoa

DOUG TABELING
Smith, Currie & Hancock, LLP
Atlanta

REBECCA GASTON
Batson-Cook Company
West Point
(representing Columbus region)

JUSTIN VANDERBRINK
Choate Construction Company
Pooler
(representing Savannah region)

The YLP Council is a select group of young leaders who are appointed to oversee the quality, planning and successful execution of Program activities. Working together with Chapter staff, their goal is to insure an exceptional experience for every participant.

YOUNG LEADERSHIP PROGRAM CHAPTER STAFF

MACHELL HARPER
Director of Member Services
& YLP Staff Liaison
Georgia Branch, AGC
678-298-4108
harper@agcga.org

“Management is doing things right; leadership is doing the right thing.”

- Peter F. Drucker

SUPPORTING FIRMS

YLP MEMBERS FIRMS IN GOOD COMPANY

Thanks to the following Georgia Branch, AGC member firms who currently sponsor one or more participants in the Young Leadership Program:

Ace Electric, Inc. - Atlanta	Liberty Enterprises Specialty Contractors, LLC
Acton Mobile Industries	Liberty Mutual Surety
Allen & Graham, Inc.	Lusk & Company, Inc.
Anatek, Inc.	McCarthy Building Companies, Inc.
Anderson Construction Co. of Ft. Gaines	McKenney's, Inc.
Applied Software	Mock Plumbing and Mechanical, Inc.
Athena Construction Group, Inc.	C. D. Moody Construction Co., Inc.
Atlas Drywall & Acoustics, Inc.	National Construction Rentals
Batson-Cook Company	Nelson Mullins Riley & Scarborough, LLP
BB & T Huffines-Russell	New South Construction Co., Inc.
The Beck Group	Nix-Fowler Constructors, Inc.
Bowen & Watson, Inc.	C.C. Owen Tile Co., Inc.
Brasfield & Gorrie	Parrish Construction Group, Inc.
Brown, Nelms & Company, P.C.	Pellicano Construction
Burr & Forman, LLP	Penco Electrical Contractors, Inc.
Carroll Daniel Construction Co.	Powell Drilling, Inc.
CA-South	RA-LIN and Associates, Inc.
Choate Construction Company	R. K. Redding Construction, Inc.
Conditioned Air Systems, Inc.	Rogers Construction Company
Construction Services	Rosing Painting & Wallcovering Contractors, Inc.
Cooper & Company G. C., Inc.	Satellite Shelters, Inc.
Cork-Howard Construction Company	Brent Scarbrough & Company
Daniel Construction of LaGrange, Inc.	Seyfarth Shaw, LLP
Derucki Construction Company	Shapiro Fussell Wedge & Martin, LLP
Eckardt Electric Co.	Smith & Howard, CPAs
Enterprise Fleet Management	Smith, Currie & Hancock LLP
Fellows LaBriola, LLP	Steel, LLC
FOSCO, INC.	Swofford Construction, Inc.
C. E. Garbutt Construction Co.	Taylor, Turner & Hartsfield, LLC
Gay Construction Company	Tebarco Mechanical Corporation
Geotechnical & Environmental Consultants, Inc.	Thomas Rutherford, Inc.
H & H Insurance Services, Inc.	Westfield Insurance Company
Harrison Contracting Company, Inc.	Wharton-Smith, Inc. - Thamer Division
Hogan Construction Group, LLC	J. M. Wilkerson Construction Co., Inc.
Imaging Technologies Services, Inc.	Willis Insurance Services of Georgia, Inc.
International City Builders, Inc.	Yates Insurance Agency, Inc.
iSqFt	Young Contracting/SE, Inc.
Jones' Glass, Inc.	Zurich North America Surety
Large & Gilbert, PC	

“

What we are looking for are leaders at every level who can energize, excite and inspire rather than enervate, depress and control.”

- Jack Welch

WHAT MEMBERS ARE SAYING

“As a member of the YLP, I have been given a wonderful avenue to stay ahead of the curve on industry issues, standards and practices. Most importantly, I am part of an exciting group that prides itself on developing strong leaders to serve our industry now and in the future.”

- Gretchen Orrin, President
Athena Construction Group
College Park

“Thanks to the YLP for hosting special roundtable programs that are open to the entire Chapter membership. I especially enjoyed the presentation on ‘excellent customer service’ and look forward to attending future programs.”

-Tom Lemay, President
Lemay Electric, Inc.
Marietta

Don't miss out on having your company represented in the Young Leadership Program.
Call Machell at 678.298.4108 and learn how you and your employees can benefit from participating in the YLP.

APPLICATION FORM

Please duplicate and complete this form for each individual within your company who is submitting an application for membership in Georgia Branch, AGC's Young Leadership Program.

Applicant's Information

Name: _____ Age: _____
Job Title: _____ How Long in This Position: _____
Office Phone #: _____ Cell Phone #: _____
Email: _____

Sponsoring Company's Information

Company Name: _____
Mailing Address: _____
City: _____ State: _____ Zip Code: _____
Signature of Principal with Sponsoring Company: _____

For Applicant to Complete:

1. In 50 words or less, tell us about yourself. Submit the profile and this completed form by email. Be sure to include your name with your short profile.

Example: At present company for 4 years; Previously worked for LMN Company for 3 years; Graduated from XYZ College with degree in Construction Management. I'm married and have a six year old child. I enjoy spending time with family, and playing in my softball league. Currently I'm a project manager on the new office complex in Gwinnett County.

2. To enhance your leadership experience, YLP members are encouraged to serve on one of three Action Teams. Please select the Action Team(s) of most interest to you:

- Membership Development/Networking
- Charitable Works
- Professional Development

Signature of Applicant: _____ Date of Application: _____

Payment Options

- Invoice my company for the \$500 Young Leadership Program annual fee.
- Charge credit card in the amount of \$500. Visa MC AmEx Discover

Card Number: _____ Name on Card: _____ Exp. _____

Regardless of payment method, please scan completed application form and profile to harper@agcga.org.

For more information or questions about the application process, please contact Machell Harper, Director of Member Services at 678.298.4108 or harper@agcga.org. Or call the Chapter toll free at 800.203.4629.