



**Thank you for your interest in Georgia Branch, AGC's
2012 Build Georgia Awards Program.**

**Information guiding general contractors and specialty
contractors through the online nomination process is
included in the following pages.**

**Be sure to review the brochure appropriate for your
membership classification PRIOR to logging onto the online
portal.**

**To begin your online nominations, please visit www.agcga.org
and click on the "2012 Build Georgia Awards Program" link
found on our home page.**

**The first pages following this cover pertain to general contractor
nominations. The second part is for specialty contractors.**

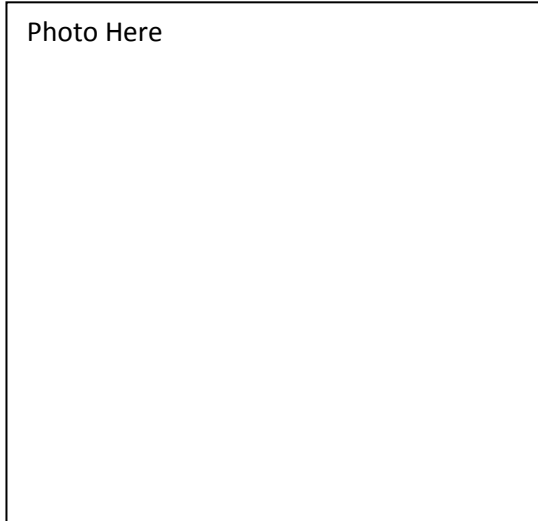
Questions?

**Please contact Alyson Abercrombie, Director of Communications
and Marketing at 678-298-4106 or abercrombie@agcga.org.**

Sample of How to Submit Photos for the 2012 AGC Build Georgia Awards Program

Company Name
Project Name
City
Start Date / End Date

Photo Here



Caption Here

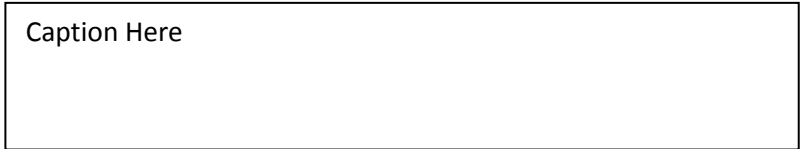
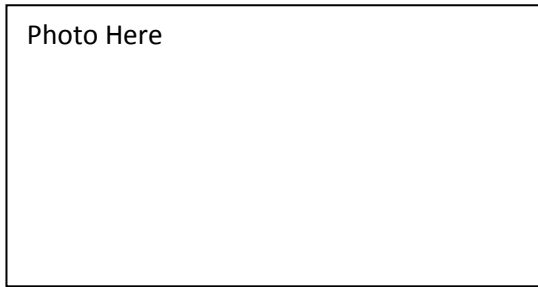


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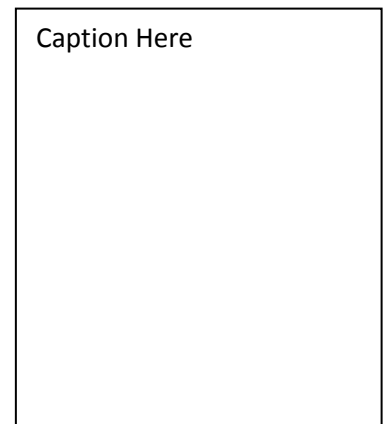
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Photo Here



Caption Here



Continue for as many pages as needed to “tell” your project’s story in pictures. Beware of inserting too high of resolution photos in your Word document, as that will force the PDF file you try to upload to the nomination portal to be too large for the system to hold.



Start of
GENERAL CONTRACTOR
Nomination Brochure

- 1) **BE SURE TO READ ALL OF THE BROCHURE BEFORE BEGINNING YOUR ONLINE NOMINATION.**

- 2) **IT IS VERY IMPORTANT FOR YOU TO CHECK WITH YOUR ACCOUNTING DEPARTMENT TO BE SURE YOUR FIRM IS IN GOOD STANDING AND HAS PAID A MINIMUM OF 1ST QUARTER 2011 DUES PRIOR TO THE ENTRY DEADLINE – FEBRUARY 9, 2012.**

Please contact Alyson Abercrombie with questions at
abercrombie@agcga.org or 678-298-4106.



2012
BUILD Awards
GENERAL CONTRACTOR
GEORGIA

ONLINE NOMINATION PROCESS
Click on link from agcga.org

Demonstrate to owners your pride in their project while recognizing your employees for a job well done . . .

CALLING FOR NOMINATIONS TO CELEBRATE CONSTRUCTION EXCELLENCE!

Georgia Branch, AGC announces the 2012 Build Georgia Awards Program and invites you and your firm to participate. Each year, this successful program brings the contractor community together at the Chapter's Annual Convention in June to recognize and celebrate construction excellence in our state.

General contractor and specialty contractor members participate in the awards program by nominating one or more of their unique projects completed in 2011 to compete against projects by firms similar in size and resources.

This is the 23rd year Georgia Branch, AGC has offered the Build Georgia Awards Program. Please take advantage of this great opportunity to showcase your firm's talents while you join with other industry leaders to celebrate the collective contributions made in improving the quality of life in the communities where you live, work and play.

Your participation can pay huge dividends to your firm, far outweighing the effort it takes to prepare your award submittal. Take advantage of this opportunity to spread the word about your firm's great work — Act now and start the entry process today!



Chapter members proudly display their First Place Awards during the Georgia Branch, AGC 2011 Annual Convention in Destin, FL.

CALL for
nominations

ENTRY FEE
\$350 PER PROJECT
(See inside for joint venture project entry fees)

ENTRY DEADLINE
THURSDAY,
FEBRUARY 9, 2012
(no later than 2:00 pm)

***For quick access to all Build Georgia Awards Program information and a link to the online nomination website, please visit www.agcga.org and click on "2012 Build Georgia Award Program."**

WHAT IS THE BUILD GEORGIA AWARDS PROGRAM?

Georgia Branch, AGC started the Build Georgia Awards Program in 1989 as an opportunity to recognize general contractor members and their construction teams for outstanding performance on some of Georgia's most noteworthy construction projects. Several years later, the program began recognizing specialty contractors for their projects. Today, the awards program is one of the many valued services Georgia Branch, AGC provides to its member firms where construction excellence is recognized and honored among peers, with owners and buyers of construction services, design team professionals and project team members.



WHO IS ELIGIBLE TO PARTICIPATE?

This program is open to general and specialty contractor members in good standing with the Chapter. This brochure is for general contractor members. Visit www.agcga.org for information pertaining to the Specialty Contractor award program.

All joint venture project partners must be members of Georgia Branch, AGC. The entry must be submitted with the largest firm's Gross Construction Revenue figure (see page 4 for details). Projects submitted as joint ventures with non-members are not eligible.

WHICH PROJECTS QUALIFY?

Only projects built in Georgia and completed in 2011 can be nominated for the 2012 Build Georgia Awards program. Projects eligible for competition include those in the building, federal & heavy, highway & transportation, and municipal-utility markets that were completed using one of the following delivery methods: Design-Bid-Build, Design/Build or Construction Management at Risk. Note: Definitions of the construction markets and delivery methods are located at www.agcga.org - click on About Georgia Branch, AGC.

BENEFITS OF PARTICIPATING

1. You have multiple opportunities to promote your best work to the state's contractor and design community, as well as owners and buyers of construction services, thus enhancing your image and reputation in the marketplace.
2. Each nominated project receives an 11" x 17" plaque with a photo of the construction project (8" x 10" photo must be provided by your firm). After learning in April if your project placed in the competition, additional plaques can be purchased for \$135 each. These will be available to you after the convention in June and can be given to an owner, architect, project manager, and superintendent as a token of your appreciation for your relationship with them.
3. Once winners are announced, you can cite the project in your marketing materials as either a first place winner, a merit award recipient or an award program nominee of Georgia's industry award competition for construction excellence to help earn new work.
4. Projects **earning a first place award** are honored at the Build Georgia Awards Ceremony on the morning of June 12, 2012 during the Georgia Branch, AGC's Annual Convention, June 10-13 at the Westin Hilton Head Island Resort & Spa in Hilton Head, SC. During the Awards Ceremony, a special trophy is given to members of the first place project teams in attendance.
5. All first place projects are highlighted in the *Atlanta Business Chronicle's* Construction Focus, published June 15, 2012, with a readership of more than 210,000. They are also featured in the fourth quarter Leadership Issue of the 2012 *Georgia Construction Today* magazine which is mailed to all members of Georgia Branch, AGC, AIA of Georgia, ACEC of Georgia and the Atlanta Chapter of BOMA.
6. Employee morale and productivity increases when projects are singled out and recognized for their excellence.

HOW ARE WINNERS SELECTED AND ANNOUNCED?

A panel of judges representing different aspects of the design/construction industry review award submittals. **Keep in mind their emphasis is on the construction process and challenges you faced and not your project's aesthetics and amenities.** Competing projects are grouped based on their construction type, delivery method and your firm's Gross Construction Revenue (GCR) which is derived from your most recently completed fiscal year. First place winners and merit award recipients are named for each category of project type and size of firm.

Georgia Branch, AGC will write each project's primary point of contact to share if the project earned first place or merit honors. At the Annual Convention, projects earning first place will be recognized during the Build Georgia Awards Ceremony on June 12, 2012.

IMPORTANT DATES AND ENTRY FEES

- ◆ Entries must be submitted online by 2:00 pm, Thursday, February 9, 2012.
- ◆ A \$350 non-refundable entry fee is applicable for each single firm nomination and payable online via credit card. See below for joint venture information.
- ◆ Entry fees vary for joint venture projects: 2 partners = \$650 entry fee ◆ 3 partners or more = contact AGC

JUDGING CRITERIA

Each entry is judged on how well the narrative showcases the project's adherence to Skill, Integrity and Responsibility. Please address in your narrative how well the project meets the following five criteria. **(Do not spend time explaining aesthetics of project. Tell us how you provided solutions to problems, etc.)**

- I. Exceptional project safety performance
Include safety accomplishments, your safety record and any lost time accidents.
Projects experiencing ANY work-related jobsite fatality do not qualify for this awards program.
(Relates to ALL personnel working on project - direct hires and employees of subs, sub-subs, etc.)
- II. Overcoming the challenge of a difficult project
- III. Innovation in construction techniques and materials
- IV. Excellence in project management and scheduling
In addition to other accomplishments in this area, refer to your timeliness of project completion and ability to stay within budget.
- V. Dedication to client service and customer care

PREPARING YOUR AWARD SUBMITTAL

1. **Entries are required to be submitted by 2/9/12 at 2:00 pm through a link provided at www.agcga.org. Credit card payment is required.**
2. Visit www.agcga.org, and click on "2012 AGC Build Georgia Awards Program." This takes you to an informational page, including a link to the online nomination website. On your first visit to the online portal, register and review the nomination process.
3. Two summaries are required in the online entry. The first is a "Presentation Summary" - no more than 900 characters in length (limit includes spaces) - highlighting key points making this project unique and award-worthy. If your project earns a first place award in the competition, the presentation summary is used to introduce the project during the Awards Ceremony.
 The second required summary is an "Executive Summary" - no more than 3,000 characters in length (limit includes spaces) - providing judges highlights of what is included in your submittal narrative. Please speak to the project's delivery method and any distinct issues involved in performing the project using this approach.
4. If your firm initiated Best Sustainable Building Practices, please explain. **Note:** Georgia Branch, AGC will only consider sustainable design elements or green building practices that are contractor initiated. *Examples:* Did your firm's project manager request to bring recycling bins on-site to remove construction waste? In the middle of demolition, did you as the contractor decide to crush the old concrete and incorporate it into the new foundation? Did your construction leadership find it more appropriate to work around some existing landscaping rather than clear cut? Or have you suggested a new higher efficiency mechanical system due to the budget having room for more sophisticated equipment because you were able to save the owner money in other areas?
5. When answering each of the judging criteria, you'll be limited to a maximum response of 5,500 characters (limit includes spaces).
6. Create a single-page document titled "References." Include five references: one architect and/or engineer, one owner and three major subcontractors involved with the project. Include a contact name, company name, address and phone for each reference. Convert the References file to PDF and upload it to the portal. **Also** upload one letter of commendation (converted to PDF) from a reference.
7. It is important to document your project's progress with key photos that support your narrative. Consider providing both progress and completion photos by pasting small file size pictures in a document. Be sure to include captions with the pictures. **(Sample of a way to format this photo collage is included in the online resource packet.)** Save collage as a PDF and upload it to the online portal. Remember, don't load **individual** progress and completion photos to the portal.

No later than February 15, 2012, email the following files to Laura Berry at berry@agcga.org: 1) An electronic file of the photo you've chosen for your Build Georgia Award Plaque (denoted as such in the file name); 2) five images in addition to the plaque image (all can be of the completed project or a mix of progress and completed); and 3) your firm's color logo. Note: Should your project earn first place recognition, AGC releases the electronic file you email to us - noted as your plaque photo - to the media.

8. ******The only item to be **mailed** to Georgia Branch, AGC is one 8" x 10" color photo of the finished project. *(This is the same image you designate as your plaque photo and email to Laura Berry as requested in the above paragraph.)* Be sure to submit it on the best quality photo available. Mailed plaque photo(s) are due to AGC by close of business on Wednesday, February 15, 2012.

Before packing your photo(s), include on the back your company name and name of the project. If photo requires a **PHOTO CREDIT**, please include the appropriate credit on the back of the photo. If the photo does NOT need a credit, please write "**No Credit Needed to Reprint**" on the back of the photo. **Mail photo(s) in a well-protected package to Laura Berry, 1940 The Exchange; Suite 100; Atlanta, GA 30339 no later than February 15, 2012.**

TIP!

High marks are given to "easy to read" submittals and those detailing challenges their firm overcame. Before submitting your information, develop it in a Word document and have someone in your office not involved with the project read it. Do they have questions? Can they pick out the details describing what **YOUR** company did to overcome challenges? Do they see the award winning qualities of the project? **Outlining details designed by the architect and telling how "pretty" the building is will not earn your project a Build Georgia Award. Leave out the fluff; tell us how your firm exceeded expectations and met extraordinary challenges head on!**

GEORGIA BRANCH, AGC

2012 BUILD GEORGIA GENERAL CONTRACTOR AWARD PROGRAM

ENTRY DEADLINE: THURSDAY, FEBRUARY 9, 2012
(no later than 2:00 pm)

◆ ENTRY FEE: \$350 per project

See page 2 of brochure for joint venture entry fees

*A general contractor project's contract amount is **not** key to the judging criteria of the Georgia Branch, AGC Build Georgia Awards. Your firm's most recent Gross Construction Revenue (GCR) amount or that of the largest firm submitting a joint venture project is required for judging.*

Please review the below criteria and request answers from key project representatives before beginning your online nomination.

- ◆ What type of project is detailed in this nomination?

Building Municipal-Utility Federal & Heavy Highway & Transportation

- ◆ What category accurately reflects your firm's most recent fiscal year's Gross Construction Revenue?

*This is **NOT** the project's contract amount!*

Under \$5 Million \$5 - 19,999,999 \$20 - 49,999,999 \$50 - 99,999,999 Over \$100 Million

- ◆ What delivery method was used to complete this project?

Design-Bid-Build Design/Build Construction Management at Risk

- ◆ Which of the following best describes your project?

*If your project consisted of a **combination of categories below**, you must place it in the category representing the **largest percentage** of the contract. **Be sure** to include an explanation of this breakdown in your project summary.*

New Renovation Interior Buildout

- ◆ Does this project have elements of sustainable building practices and/or green construction methods that were **initiated by your firm?**

NOTE: Judges have the discretion to use the information above in developing award categories to assure proper competition for all projects.

Additional Information Needed to Complete the Online Nomination Process

Company Name(s) *(Be sure to include all parties of a joint venture.)* /// Company Address

Chief Executive Officer *(Or the name and title of the person approving nomination of this project and the accuracy of the entry's narrative)*

Project Title /// Project Owner /// Project Architect/Engineer /// Project's Physical Address

Subcontractors/material suppliers who made large contributions to this project's success

Project Manager /// Project Superintendent /// Project Contract Amount /// Project Begin Date /// Project End Date

Primary staff contact for questions pertaining to entry preparation and content

Name /// Title /// E-mail Address /// Phone

Questions: Contact Alyson Abercrombie, Director of Communications and Marketing at 678.298.4106 or abercrombie@agcga.org.

Thank you for participating in Georgia Branch, AGC's 2012 Build Georgia Awards!

Good Luck!



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SPECIALTY CONTRACTOR
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2012
BUILD Awards
SPECIALTY CONTRACTOR
GEORGIA

NEW!
ONLINE NOMINATION PROCESS
Click on link from agcga.org

**Demonstrate to prime contractors and owners
the pride you have in their project while recognizing
your employees for a job well done . . .**

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Your participation can pay huge dividends to your firm far outweighing the effort it takes to prepare an award submittal package. Take advantage of this opportunity to spread the word about your firm's great work — Act now and start the entry process today!

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WHO IS ELIGIBLE TO PARTICIPATE?

This program is open to general and specialty contractor members in good standing with the Chapter. This brochure is for specialty contractor members. (Visit www.agcga.org for information pertaining to the General Contractor award program.)

WHAT PROJECTS QUALIFY?

Firms holding specialty contractor membership in Georgia Branch, AGC that complete projects as a prime/general contractor are not allowed to submit those projects in either the general contractor or specialty contractor division of the Build Georgia Awards program.

Only projects located in Georgia and completed in 2011 by a specialty contractor, acting as a specialty contractor, may be nominated for the 2012 Build Georgia Awards program. Projects eligible for competition include those in the following disciplines:

- ◆ Carpentry/Woodworking
- ◆ Concrete
- ◆ Electrical
- ◆ Masonry
- ◆ Sitework
- ◆ Finishes/Painting
- ◆ Mechanical
- ◆ Roofing
- ◆ Siding
- ◆ Landscaping

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2. Each nominated project receives an 11" x 17" plaque with a photo of the construction project (8" x 10" photo must be provided by your firm). After learning in April if your project placed in the competition, additional plaques can be purchased for \$135 each. These will be available to you after the convention in June and can be given to an owner, prime contractor, architect, engineer, project manager, and/or superintendent as a token of your appreciation for your relationship with them.
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A panel of judges who represent different aspects of the design/construction industry review award submittals. **Keep in mind their emphasis is on the construction process and challenges you faced and not on the building's aesthetics and amenities.** Competing projects are grouped based on their discipline and contract amounts. First place winners and merit award recipients are named from each category.

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IMPORTANT DATES AND ENTRY FEES

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- ◆ A \$350 non-refundable entry fee is applicable for each nomination and payable online via credit card.
- ◆ A higher entry fee applies for specialty contractor projects submitted as a joint venture, contact Georgia Branch, AGC for more info.

JUDGING CRITERIA

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GEORGIA BRANCH, AGC
2012 BUILD GEORGIA SPECIALTY CONTRACTOR AWARD NOMINATION FORM

ENTRY DEADLINE: THURSDAY, FEBRUARY 9, 2012 ♦ ENTRY FEE: \$350 per project
(no later than 2:00 pm)

Please review the below criteria and request answers from key project representatives before beginning your online nomination.

What discipline best fits your project?

Carpentry/Woodworking Concrete Electrical Masonry Mechanical
Finishes/Painting Roofing Sitework Landscaping Other _____

What category represents your project's contract amount?

Under \$250,000 \$ 250,000 - \$1 Million \$1- \$5 Million Over \$5 Million

NOTE: Judges have the discretion to use the information above in developing award categories to assure proper competition for all projects.

Additional Information Needed to Complete the Online Nomination Proess

Company Name(s) *(Be sure to include all parties of a joint venture)* /// Company Address

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Project Title /// Project Owner /// Project Prime Contractor /// Project's Physical Address

Project Manager /// Project Superintendent /// Project Contract Amount /// Project Begin Date /// Project End Date

Primary staff contact for questions pertaining to entry preparation and content

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