Do You Lead with Emotional Intelligence?

Presented by: Rick Brandt, Ph.D., EVP TalentQuest
Wednesday, January 25, 2017 at 11:30 am - 1:30 pm
AGC Georgia's Training Center



At this stage in your career, you will find that all of your colleagues are as smart and hard working as you. While these are important characteristics, there must be something that distinguishes the top performers from everyone else. Research over the past 20 years has shown that something is *emotional intelligence* (EQ). In fact, emotional intelligence accounts for nearly 90% of why move people up the ladder when IQ and technical skills are roughly similar. As Daniel Goleman wrote in the Harvard Business Review in 1998, "Without it [EQ], a person can have the best training in the world, an incisive, analytical mind, and an endless supply of smart ideas, but he still won't make a great leader." To strengthen your emotional intelligence, you have to know what it is. EQ is more than personality or charisma. It is exhibited in adaptability, collegiality, and empathy and is practiced through listening, remaining calm and resilient in the face of problems, valuing and helping colleagues, and connecting and empathizing with your customers. Come find out why emotionally intelligent people are more successful and what you can do to build your EQ!

About the Presenter: Rick Brandt, Ph.D. is a business psychologist who has worked with TalentQuest – a talent management consulting company in Atlanta – for the past 20 years. He has worked with Fortune 500 companies, mid-size and small-cap firms, and family businesses to help them build organizational effectiveness. He spends most of his working time as an executive coach – providing consultation and advice to C-level executives and their teams.

We're expecting a full-house for this unique and informative presentation. Lunch provided for those registering by 1/18/17.

Two Registration Options

OPTION A – register at www.agcga.org

- FREE/YLP member registering EARLY
- \$10/YLP member registering after 1/13
- \$30/AGC Georgia member registering EARLY
- \$40/AGC Georgia member registering after 1/13
- \$100/non-AGC Georgia member*

OPTION B – complete this form and return by mail, fax or automated email

- □ \$10/YLP member registering EARLY
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- 1) Electronically: Use "Click to Submit" button to attach to an automated email. This function does not work in all email system. Please confirm message was sent from your inbox.
- 2) Fax: 678-298-4101
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Cancellations for YLP members after 1/18/17 and NO SHOWS incur a \$30 fee. Cancellations for non-YLP members are non-refundable after 1/18/17. For questions, contact Machell Harper, Director, Member Services and liaison of the YLP at 678.298.4108 or harper@agcga.org.