



Thank you for your interest in AGC's 2017 Build Georgia Awards Program.

Information guiding **GENERAL CONTRACTORS** through the online nomination process is included on the following pages. If you are NOT a general contractor, please return to the "2017 Build Georgia Awards Program" link on our website and click "Nomination Information for **Specialty Contractor** members."

It is very important for you to check with your accounting department to be sure your firm is in good standing and has paid a minimum of 1st quarter 2017 dues prior to the entry deadline of January 26, 2017. Entry fees are non-refundable and are payable ONLY online via credit card.

Questions?

Please contact Alyson Abercrombie, CAE, Director of Communications and Marketing at 678-298-4106 or abercrombie@agcga.org.

Sample of How to Submit Photos for the 2017 AGC Build Georgia Awards Program

Company Name

Project Name

City

{please use this format as a heading for each additional page}

Photo Here

Caption Here

Photo Here

Caption Here

Photo Here

Caption Here

Continue for as many pages as needed to “tell” your project’s story in pictures. Beware of inserting too high of resolution photos in your Word document, as that will cause the PDF file you want to upload in the portal to be too large for the system.

CALL^{for} nominations



ENTRY FEE

\$475 PER PROJECT

ONLY PAYABLE BY CREDIT CARD

(Entry fees for joint venture/
partnership projects inside on page 2)

ENTRY DEADLINE

11:00 AM ON

THURSDAY, JANUARY 26, 2017

LATE ENTRIES WILL BE ACCEPTED

AFTER 11:00 AM ON JANUARY 26

UNTIL 11:59 PM ON JANUARY 31

FOR AN ADDITIONAL \$200 PER ENTRY

NO ENTRIES ACCEPTED ON OR AFTER FEBRUARY 1



During the June 2016 AGC Georgia Annual Convention, members proudly displayed their awards from the General Contractor competition (l) and the Best Sustainable Construction Practices division (r).

AGC Georgia announces the 2017 Build Georgia Awards Program and invites you and your firm to participate. Each year, this successful program brings the contractor community together at the Annual Convention in June to recognize and celebrate construction excellence in our state.

General and specialty contractor members participate in the awards program by nominating one or more of their unique projects completed in 2016 to compete against projects by firms similar in size and resources.

This year is the 28th AGC Georgia Build Georgia Awards Program. Please take advantage of this great opportunity to showcase your firm's talents while joining other industry leaders to celebrate the collective contributions made in improving the quality of life in the communities where you live, work and play.

Your participation can pay huge dividends to your firm, far outweighing the effort it takes to prepare your award submittal. Take advantage of this opportunity to spread the word about your firm's great work. — Act now and start the entry process today!

BEGIN YOUR ONLINE ENTRY TODAY AT WWW.AGCCA.ORG!

**For quick access to all AGC Build Georgia Awards Program information and a link to the online nomination website, please visit www.agcga.org and click on "Services" then "Awards."*

WHAT IS THE AGC BUILD GEORGIA AWARDS PROGRAM?

AGC Georgia started the Build Georgia Awards Program in 1989 as an opportunity to recognize general contractor members and their construction teams for outstanding performance on some of Georgia's most noteworthy construction projects. Several years later, the program began recognizing specialty contractors for their projects. Today, the awards program is one of the many valued services AGC Georgia provides to its member firms where construction excellence is celebrated among peers, with owners and buyers of construction services, design team professionals and project team members.



WHO IS ELIGIBLE TO PARTICIPATE?

This program is open to general and specialty contractor members in good standing with AGC Georgia. **THIS BROCHURE IS FOR GENERAL CONTRACTOR MEMBERS.** Visit www.agcga.org for information pertaining to the AGC Build Georgia Specialty Contractor Awards Program.

All parent companies involved in a **joint venture or partnership** project must be members in good standing with AGC Georgia. The entry must be submitted with the largest firm's Gross Construction Revenue figure (*see page 4 for details*). Projects involving joint ventures or a partnership where all parent firms are not members of AGC Georgia are not eligible.

WHICH PROJECTS QUALIFY?

Only projects built in Georgia by general contractor member firms and completed by December 31, 2016 can be nominated in the general contractor division of the 2017 Build Georgia Awards Program. Projects eligible for competition include those in the building, federal & heavy, highway & transportation, and municipal-utility markets that were completed using one of the following delivery methods: Design-Bid-Build, Design/Build or Construction Management at Risk.

Note: Definitions of the construction markets and delivery methods are located on page 4 of this brochure.

BENEFITS OF PARTICIPATING

1. You have multiple opportunities to promote your best work to the state's contractor and design community, as well as owners and buyers of construction services, thus enhancing your image and reputation in the marketplace.
2. Each nominated project receives an 12" x 15" plaque with a photo of the construction project (electronic photo supplied by entrant). After learning in April 2017 if your project placed in the competition, additional plaques can be purchased for \$150 each. These will be available to you in mid-June and can be given to an owner, architect, project manager, and/or superintendent as a token of your appreciation for your relationship with them.
3. Once winners are announced in April 2017, you can cite the project in your marketing materials as either a first place winner, a merit award recipient or an award program nominee of Georgia's industry award competition for construction excellence to help earn new work.
4. Projects **earning a first place award** are honored at the Build Georgia Awards Ceremony on the morning of June 13, 2017 at AGC Georgia's Annual Convention, (June 11-14 at the Ponte Vedra Inn & Club in Ponte Vedra Beach, FL). During the Awards Ceremony, a special trophy is given to members of first place project teams who are in attendance.
5. All first place projects are highlighted in *Atlanta Business Chronicle's* Construction Focus, published June 9, 2017, with a readership of more than 160,000.
6. Employee morale and productivity increase when projects are singled out and recognized for their excellence.

HOW ARE WINNERS SELECTED AND ANNOUNCED?

A panel of judges representing different aspects of the design/construction industry review award submittals. **Keep in mind their emphasis is on the construction process and challenges you faced and not the project's aesthetics and amenities requested by the owner and designed by the architect.** Competing projects are grouped based on construction type, delivery method and Gross Construction Revenue (GCR) which is derived from a firm's most recently completed fiscal year. First place winners and merit award recipients are named for each category.

AGC Georgia writes each project's primary point of contact in April 2017 to share if the project earned first place, merit honors, or if it did not place. At the Annual Convention, projects earning first place will be recognized during the Build Georgia Awards Ceremony on June 13, 2017.

IMPORTANT DATES AND ENTRY FEES

- ♦ To qualify for the base entry fee per project, nominations must be submitted online by 11:00 am, Thursday, January 26, 2017. **Need more time?** The late entry deadline is January 31 at 11:59 pm. This option requires an additional \$200 fee for each entry. No nominations are accepted on or after February 1.
- ♦ A \$475 non-refundable entry fee is applicable for each single firm nomination and payable **ONLY** online via credit card. See below for joint venture/partnership project information.
- ♦ Fee for a joint venture/partnership project between two AGC Georgia general contractor members is \$900; Contact AGC Georgia for pricing when a project is completed by 3 or more general contractor member firms.

JUDGING CRITERIA

In your narrative, please address how well the project meets the following criteria.

(Do NOT explain aesthetics of a project. Explain how your firm provided solutions to problems!)

- I. Exceptional project safety performance --- *Include safety accomplishments, your safety record and any lost time accidents.*
Projects experiencing ANY work-related jobsite fatalities are not eligible for this awards program.
(Relates to ALL personnel working on project - direct hires and employees of subs, sub-subs, etc.)
- II. Overcoming the challenge of a difficult project
- III. Innovation in construction techniques and materials
- IV. Excellence in project management and scheduling
In addition to other accomplishments in this area, refer to your timeliness of project completion and ability to stay within budget.
- V. Dedication to client service and customer care

PREPARING YOUR AWARD SUBMITTAL

1. Entries are due January 26, 2017 at 11:00 am unless you choose to pay the late fee. Credit card payment is required.
2. Visit www.agcga.org, and click on "Services/Awards/Build Georgia Awards." This link includes access to the online nomination website. During your first visit to the award portal, register and review the nomination process.
3. Two summaries are required. The first is a "Presentation Summary" - no more than 900 characters in length (limit includes spaces) - highlighting key points making this project unique and award-worthy. If your project earns a first place award in the competition, the presentation summary is used to introduce the project during the Awards Ceremony. The second is an "Executive Summary" - no more than 3,000 characters in length (limit includes spaces) - providing judges highlights of what is included in your submittal narrative. Please speak to the project's delivery method and any distinct issues involved in performing the project using this approach.
4. If your firm initiated Best Sustainable Building Practices, please explain. **Note:** AGC Georgia will only consider sustainable design elements or green building practices that are **contractor initiated**. *Examples:* Did your firm's project manager request to bring recycling bins on-site to remove construction waste? In the middle of demolition, did you as the contractor decide to crush the old concrete and incorporate it into the new foundation? Did your construction leadership find it more appropriate to work around some existing landscaping rather than clear cut? Or have you suggested a new higher efficiency mechanical system due to the budget having room for more sophisticated equipment because you were able to save the owner money in other areas?
5. Responses to individual judging criteria must be less than 5,500 characters (limit includes spaces).
6. Create a single-page document titled "References." Include five references: one architect and/or engineer, one owner and three major subcontractors involved with the project. Include a contact name, company name, address and phone for each reference. Convert the "References" file to PDF and upload it to the portal. **Also**, upload one letter of commendation (converted to PDF) from a reference.
7. It is important to document your project's progress with key photos to support your narrative. Consider providing both **progress and completion** photos by pasting small file size pictures in a document. Be sure to include captions with the pictures. **(Sample of a way to format this photo collage is included in the online resource packet at the link described above in #2.)** Save collage as a PDF and upload it to the portal. Remember, don't load individual progress and completion photos to the portal.

On the same day you submit your project(s), email the following to L. B. Kinnett at kinnett@agcga.org: **1)** An electronic file of the photo chosen for your Award Plaque. Name the photo file with this information "company name – project title – plaque photo.jpg"; **2)** five additional photos. **These should mirror your PRESENTATION SUMMARY.** If the project earns first place honors, these photos will be shown while your presentation summary is read during the award ceremony. It makes for a much nicer presentation when photos complement the provided summary, and **3)** firm's color logo. **Note: Should your project earn an award in the competition, the above requested photos could be released to the media. The act of providing electronic or hard copy photos to AGC Georgia for use to market your award nomination INFERS the company or companies named on the project entry form have permission to release the photo. Do NOT submit photos to AGC Georgia you do not have the rights to. All emailed photos should be at least 2000 x 1600 pixels.**

8. **Please make sure your company name and project title are entered correctly into the portal.** AGC Georgia uses this exact data when personalizing awards. If you supply incorrect data, your firm will be responsible for charges associated with the correction. Remember to closely proof whether you entered your firm's formal corporate name. Is the project name properly capitalized? Are abbreviations correct? Did you use proper punctuation? Did the project have an informal name, and the formal name would be more appropriate for award program purposes?

TIP!

High marks are given to "easy to read" submittals and those detailing challenges their firm overcame. Before submitting your information, develop it in a document and have someone not involved with the project read it. Do they have questions? Can they pick out the details describing what **YOUR** company did to overcome challenges? Do they see the award winning qualities of the project? **Outlining details designed by the architect and telling how "pretty" the building is will not earn your project a Build Georgia Award. Leave out the fluff; tell us how your firm exceeded the owner's expectations and met extraordinary challenges head on!**

2017 AGC BUILD GEORGIA GENERAL CONTRACTOR AWARDS PROGRAM

ENTRY DEADLINE: 11:00 AM ON THURSDAY, JANUARY 26, 2017, UNLESS YOU OPT FOR LATE ENTRY FEE SHOWN ON PAGE 1

ENTRY FEE: \$475 per project - See bottom of page 2 for joint venture/partnership entry fees

Please review below criteria and request answers from project representatives before beginning your online nomination.

IMPORTANT: A general contractor project's contract amount is not key to judging criteria of the AGC Georgia Build Georgia Awards. Your firm's most recent Gross Construction Revenue (GCR) amount or that of the largest firm submitting a joint venture/partnership project is required for judging.

♦ **What category accurately reflects your firm's most recent fiscal year's Gross Construction Revenue?**

*This is **NOT** the project's contract amount! Please confirm with your CFO. This only applies to work performed in Georgia.*

☐ Under \$5 Million ☐ \$5 - \$19,999,999 ☐ \$20 - \$49,999,999 ☐ \$50 - \$99,999,999 ☐ \$100 Million and Over

♦ **What type of project is detailed in this nomination?**

- ☐ **Building:** Types of projects include office buildings, hospitals, schools, libraries, museums, multifamily housing
- ☐ **Federal & Heavy:** Typically projects are completed for the Corps of Engineers, NAVFAC, The Air Force, GSA; any type of marine construction or dredging projects for ports and inland waterways; flood control and prevention projects for the Natural Resource Conservation Service, Bureau of Reclamation and any industrial plant construction.
- ☐ **Highway & Transportation:** Types of projects include highways, bridges, lane expansions, interchange improvements, new interchanges or alignments, overpasses, pedestrian bridges, road tunnels, transit and railroad projects.
- ☐ **Municipal-Utility:** This does not include "typical" buildings constructed for cities/counties (i.e. municipalities). Projects are related to water and wastewater, underground utility, site preparation and other types of public works construction such as public facilities, gas, water, sewer or electrical. Construction or rehabilitation is typically underground but is not all-inclusive and may be open, cut or trenchless.

♦ **What delivery method was used to complete this project?**

- ☐ **Design-Bid-Build:** The traditional competitive "hard bid" process where an owner contracts with a design firm to provide full plans and specifications for a project. Contractors then submit a bid price, and the owner awards the project typically based on lowest price.
- ☐ **Design/Build:** The design team and contractor form into a single entity that is obligated to the owner for their combined services. Design services are provided by in-house designers employed by the construction company or an outside design firm.
- ☐ **Construction Management at Risk:** The contractor is contractually obligated to provide leadership in the construction process through a series of services provided to the owner, including design review, scheduling, cost control, value engineering, construction coordination. After providing these pre-construction services, the contractor takes the financial obligation to complete construction under specified cost agreement.

♦ **Which of the following best describes your project?**

*If your project consisted of a **combination of categories below**, you must place it in the category representing the **largest percentage** of the contract. Be sure to include an explanation of this breakdown in your project summary.*

☐ New ☐ Renovation ☐ Interior Buildout

♦ **Does this project have elements of sustainable building practices and/or green construction methods that were initiated by your firm?**

NOTE: Judges have the discretion to use the information above in developing award categories to assure proper competition for all projects.

Additional Information Needed to Complete the Online Nomination Process

Company Name(s) *(Be sure to include all parties of a joint venture/partnership arrangement.)* *///* Company Address

Chief Executive Officer *(Or the name and title of the person approving nomination of this project and the accuracy of the entry's narrative)*

Project Title *///* Project Owner *///* Project Architect/Engineer *///* Project's Physical Address

Subcontractors/material suppliers who made large contributions to this project's success

Project Manager *///* Project Superintendent *///* Project Contract Amount *///* Project Begin Date *///* Project End Date

Primary staff contact for questions pertaining to entry preparation and content

Questions: Contact Alyson Abercrombie, CAE, Director of Communications and Marketing at 678.298.4106 or abercrombie@agcga.org.

Thank you for participating in AGC Georgia's 2017 Build Georgia Awards! Good Luck!